

# Canada–U.S. Procurement Supports American Jobs



- **Canada shares the U.S. desire to support workers and jobs. Applying domestic content requirements like Buy America against Canadian inputs will have the opposite effect: they will negatively impact U.S. jobs and affect U.S. companies and workers that rely on cross-border supply chains.**
- We recognize U.S. concerns about the loss of manufacturing jobs. Canada faces a similar challenge. Applying domestic content requirements against Canada does not address those concerns: Canada is not the problem.
- Let's work together to keep our government procurement markets open to each other and avoid measures that could constrain our sustainable economic recovery.



## Resilient U.S.–Canada supply chains support U.S. security & prosperity

- **No one country can produce everything it needs, so it is critical to source from secure, reliable and market-based partners. Canada is the U.S.' natural and best partner: our cross-border supply chains underpin our essential security and defense partnership.**
- We have similar economic structures, labour and environmental regimes, and many of our workers are represented by the same unions.
- There is more that we can do together to hold non-market players to account and prevent the flood of subsidized goods into North America.



## Reciprocity: Canada's market is open to U.S. companies

- The U.S. has a procurement trade surplus with Canada. This means, the Canadian government buys more from U.S. suppliers than the U.S. government buys from Canadian suppliers.
- Canada's 2021 Budget includes a commitment to pursue reciprocal procurement policies. This means that Canada will only procure goods and services from countries that grant Canadian businesses a similar level of market access.
- **U.S. suppliers have greatly benefited from open procurement with Canada. Any new domestic content requirements in government procurement – applied against Canadian inputs – will put this at risk.**



## Advancing climate goals together

- Canada is a world leader in low-carbon products. Our energy and electricity systems are amongst the cleanest in the world and sourcing products from Canada requires less transportation, and helps reduce emissions.
- **Canada is a secure and reliable supplier of construction materials, metals, and critical minerals. We are ready to be a full partner with the U.S. in the production of electrical vehicle (EV) batteries and zero-emission vehicles (ZEV).**
- Strengthening U.S.–Canada supply chains, and avoiding local content requirements against inputs from Canada, will help both countries transition to a low carbon economy, increase our competitiveness and support jobs.

