

# SOUTH DAKOTA & CANADA

## An integrated economy

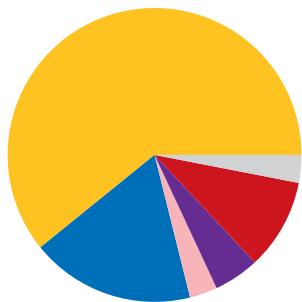


Photo: CBS



56 Canadian-owned companies employ 1,600 workers in South Dakota

South Dakota  
exports \$1.0 billion  
in goods to Canada annually



Goods exports by industry

- Agriculture (61%)
- Equipment & machinery (18%)
- Minerals & metals (3%)
- Plastics & rubbers (5%)
- Transportation (10%)
- Other (3%)

### Canadian agri-tech investment expands in South Dakota

**CBS Bio Platforms**, a Calgary-based leader in animal feed innovation, has expanded its U.S. presence with a new production facility in Volga, South Dakota. This investment strengthens Canada-U.S. agricultural ties by delivering science-backed, sustainable solutions that lower antibiotic use, enhance productivity, and reduce carbon emissions for farmers and ranchers.

Volga was chosen for its proximity to CBS's North American customer base and a strategic partnership with **South Dakota State University**, making it an ideal location for the company's U.S. headquarters. This expansion reinforces the role of Canadian investment in advancing U.S. agriculture, sustainability, and food security.



South Dakota sells more goods to Canada (its #1 export market) than to its next 11 largest foreign markets combined

### South Dakota exports \$178 million in services to Canada, including

Financial services.....	\$97 million
Travel (including for education).....	\$38 million
Transport.....	\$17 million
Business services.....	\$7 million
Charges for the use of intellectual property.....	\$6 million

### Top South Dakota goods exports to Canada

Beverages & alcohol.....	\$325 million
Animal feed & food industry residues.....	\$144 million
Plastics & plastic articles.....	\$45 million
Animal meats.....	\$30 million
Animal or vegetable fats, oils & waxes.....	\$26 million
Compressors & pumps.....	\$26 million
Motor vehicle parts.....	\$24 million
Agricultural machinery.....	\$20 million
Hoists, derricks & lifting equipment.....	\$19 million
Tractors.....	\$15 million



Photo: Prairie Aquatech



## Feeding fish in novel ways

**Houdek**, which produces high-quality, digestible plant-based protein ingredients from oilseed crops of both U.S. and Canadian origin, has invested nearly \$100 million in product development, testing, and construction of a 30,000-ton per year protein ingredient production facility in Brookings, South Dakota. Houdek's products help extend the use of traditional marine-derived protein ingredients, such as fishmeal, which are in increasingly short supply, and they help reduce phosphorus discharge in order to improve the quality of shared North American waters. Houdek's research and development bring significant benefits to both crop and aquaculture farmers in Canada and across North America.

## Powering new possibilities through wind

Wind power is a growing industry in North America, adding jobs to communities in both Canada and the United States. Wind turbines, or towers, collect and convert the kinetic energy that wind produces into electricity, which is then sent through transmission and distribution lines to help power the energy grid. With a manufacturing plant in Brandon, South Dakota, Québec-based **Marmen** is one of the largest manufacturers of these wind towers in North America. Marmen Energy's plant in Brandon, which employs more than 200 South Dakotans, recently marked its eleventh year of operation.

## South Dakota imports \$639 million in goods from Canada annually



Goods imports by industry	
Agriculture (17%)	
Chemicals (11%)	
Equipment & machinery (27%)	
Forest products (11%)	
Minerals & metals (11%)	
Plastics & rubbers (7%)	
Transportation (7%)	
Other (9%)	

## Top South Dakota goods imports from Canada

Fertilizers.....	\$66 million
Live animals.....	\$60 million
Agricultural machinery.....	\$59 million
Plastics & plastic articles.....	\$32 million
Softwood lumber.....	\$32 million
Aluminum & aluminum articles.....	\$31 million
Wood & semi-finished wood products.....	\$23 million
Hoists, derricks & lifting equipment.....	\$22 million
Iron & steel tubes, pipes & sheets.....	\$19 million
Trucks.....	\$14 million

March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. **U.S. Census Bureau**: goods trade, Canada's export ranking (2/2025 release). **Trade Partnership**: 2023 services trade (12/2024 release). **Dun & Bradstreet**: Canadian-owned businesses operating in the U.S. (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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