

# SOUTH DAKOTA & CANADA

## An integrated economy



Members of the 41 Canadian Brigade Group prepare their gear in the Pride Hangar at Ellsworth Air Force Base, SD. Photo: Airman Donald Knechtel, U.S. Air Force

### Better together: Friends, partners, and allies

Operation GOLDEN COYOTE, hosted by the South Dakota Army National Guard in the Black Hills region, is a training exercise in support of overseas operations and homeland defense. The simulation exercise includes dozens of Canadian soldiers, including the 38 Canadian Brigade Group, headquartered in Winnipeg. Operation GOLDEN COYOTE enables Canadian and American soldiers to interact with each other in a threat environment with an opposing force, as well as to carry out engineering and humanitarian projects that give back to South Dakota communities. The closeness of our defense partnership provides both countries with greater security than if they were to operate alone.

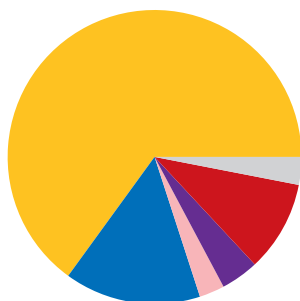


32 Canadian-owned companies employ **2,200 workers** in South Dakota



**South Dakota sells more goods to Canada** than to its next four largest foreign markets combined

South Dakota  
**exports \$1.0 billion**  
in goods to Canada annually



**Goods exports by industry**

- Agriculture (65%)
- Equipment & machinery (15%)
- Minerals & metals (3%)
- Plastics & rubbers (4%)
- Transportation (10%)
- Other (3%)

### Top South Dakota services exports to Canada

Financial services.....	\$91 million
Transport.....	\$15 million
Charges for the use of intellectual property.....	\$7 million
Travel (including for education).....	\$6 million
Insurance services.....	\$6 million

### Top South Dakota goods exports to Canada

Beverages & alcohol.....	\$284 million
Animal feed & food industry residues.....	\$194 million
Plastics & plastic articles.....	\$42 million
Animal meats.....	\$40 million
Cereals.....	\$36 million
Animal or vegetable fats, oils & waxes.....	\$34 million
Motor vehicle parts.....	\$26 million
Compressors & pumps.....	\$20 million
Flour & grains for milling.....	\$15 million
Oil seeds.....	\$14 million



Photo: Rosenbauer America

## A partner to firefighters

**Rosenbauer America** was founded in 1982 in Lyons to build firefighting and emergency vehicles for fire departments across the Midwest. Now the largest fire truck apparatus and emergency response vehicle manufacturer in the world, Rosenbauer ships almost 100 trucks per year to fire stations across Canada. A registered manufacturer with Transport Canada, Rosenbauer benefits from the integrated North American marketplace by sourcing parts from Canadian suppliers.



## Feeding fish in novel ways

In its 30,000-tons-per-year protein ingredient production facility in Brookings, **Houdek / Prairie AquaTech** produces high-quality, digestible plant-based protein ingredients from oilseed crops of both U.S. and Canadian origin. These products help extend the use of traditional marine-derived protein ingredients, such as fishmeal, which are in increasingly short supply. They also help reduce phosphorus discharge, which improves the quality of shared North American waters.

## South Dakota

**imports \$717 million**  
in goods from Canada annually



### Goods imports by industry

- Agriculture (15%)
- Chemicals (12%)
- Equipment & machinery (20%)
- Forest products (15%)
- Minerals & metals (16%)
- Plastics & rubbers (8%)
- Transportation (6%)
- Other (8%)

### Top South Dakota goods imports from Canada

■ Fertilizers.....	\$75 million
■ Softwood lumber.....	\$67 million
■ Aluminum & aluminum articles.....	\$65 million
■ Live animals.....	\$61 million
■ Agricultural machinery.....	\$55 million
■ Plastics & plastic articles.....	\$47 million
■ Iron & steel tubes, pipes & sheets.....	\$32 million
■ Wood & semi-finished wood products.....	\$30 million
■ Hoists, derricks & lifting equipment.....	\$18 million
■ Furniture & bedding.....	\$15 million

### May 2023

Sources: All figures are in U.S. dollars using US\$1.00=CAD\$1.328. Unless otherwise specified, all figures are based on 2022 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2023 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2022 release). **Trade Partnership:** 2021 services trade (3/2023 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

# CONTACT

# THE CONSULATE GENERAL IN MINNEAPOLIS

701 FOURTH AVENUE SOUTH, SUITE 900, MINNEAPOLIS, MN 55415-1899



**Beth Richardson**

Consul General  
mnpls@international.gc.ca  
(612) 333-4641



@CanCGMPLS

canada.ca/canada-in-minneapolis

Canada