CANADA QUNITED STATES FRIENDS | PARTNERS | ALLIES RHODE ISLAND & CANADA An integrated economy



Revolutionizing the American restaurant industry

Montréal-based **Lightspeed POS Inc.**, a leading provider of cloud-based, omnichannel commerce platforms, announced in December 2020 that they acquired Rhode Island's **Upserve Inc.**, a leading restaurant management cloud-software company. The acquisition strengthens Lightspeed's position as an industry leader with high-performing restaurateurs across the U.S. as those restaurants refine the digital dining experience. Combining with Upserve will grow Lightspeed's position in the U.S. hospitality market by an additional 7,000 customer locations.

Photo: Lightspeed



41 Canadian-owned companies employ 950 workers in Rhode Island

Rhode Island exports \$511 million in goods to Canada annually



Goods exports by industry

- Agriculture (4%)
- Chemicals (4%)
- Equipment & machinery (29%)
- Minerals & metals (49%)
 Direction & multiple are (49%)
- Plastics & rubbers (6%)
 Other (8%)
- Other (8%)



Canada is the #1 export market for Rhode Island

Rhode Island exports \$227 million in services to Canada, including

Travel (including for education)	\$95 million
Business services	\$32 million
Financial services	\$28 million
Transport	\$22 million
Telecommunications & information services	

Top Rhode Island goods exports to Canada

Pearls, gems, precious metals & jewelry	\$214 million
Plastics & plastic articles	\$30 million
Optical, medical & precision instruments	\$23 million
Inorganic chemicals	\$10 million
Meat, fish & seafood preparations	\$8 million
Toys, games, sporting & recreation equipment	\$8 million
Fish & crustaceans	\$7 million
Iron & steel tubes, pipes & sheets	\$6 million
Other base metals & articles	\$5 million
Electric motors & generators	\$5 million



Photo: Canadian Forces

Textron equips Canadian Forces Canada invests in Rhode Island

Providence-headquartered Textron Systems supplies the Canadian Forces Tactical Armoured Patrol Vehicle (TAPV) program. The company provided overall program management and design, coordinated a team of companies for vehicle assembly and integration, provided direct product support, managed the in-service support contract, and executed an Industrial Regional Benefits program. The contract was valued at over \$600 million. Textron Systems delivered the TAPVs to the Canadian Army, distributed across seven military bases. The Canadian Army expects these vehicles to be in service for the next 25 years.



Trade with Canada supports 26,600 employees in Rhode Island in addition to the 950 employees at Canadian-owned businesses across the state. In addition, Rhode Island exports \$738 million in goods and services to Canada.

Canadian-owned companies, including Linear Title & Closing, SMG Holdings, TLC Vision and C B I, are major contributors to Rhode Island's economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

Rhode Island imports \$1.7 billion in goods from Canada annually



Goods imports by industry

- Agriculture (5%)
- Chemicals (4%)
- Energy (59%)
- Equipment & machinery (11%) Forest products (3%)
- Minerals & metals (10%)
- Plastics & rubbers (3%)
- Transportation (3%)
- Other (2%)

Top Rhode Island goods imports from Canada

Fuel oil	\$861 million
Optical, medical & precision instruments	\$143 million
Petroleum coke & bitumen	\$104 million
Pearls, gems, precious metals & jewelry	\$83 million
Fish & crustaceans	\$39 million
Organic chemicals	\$38 million
Plastics & plastic articles	\$34 million
Wood & semi-finished wood products	\$32 million
Aircraft & parts	\$28 million
Iron & steel tubes, pipes & sheets	\$25 million

March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. U.S. Census Bureau: goods trade, Canada's export ranking (2/2025 release). Trade Partnership: 2023 services trade (12/2024 release). Dun & Bradstreet: Canadian-owned businesses operating in the U.S. (2/2025 release). Business Roundtable: state jobs from Canada-U.S. trade (2018, 10/2020 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.



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