

# PENNSYLVANIA & CANADA

## An integrated economy



Membrane system for hydrogen recovery. Photo: Air Products

### Building a hydrogen network

Pennsylvania-based global industrial gases company **Air Products** is the world's largest hydrogen producer and Canada's leading hydrogen supplier, with two existing production facilities and a third under construction in Alberta. As the market for lower-carbon fuel sources takes off, Air Products has begun construction on the new \$1.6 billion net-zero hydrogen energy complex in Edmonton, Alberta.

Supported by investments from the Canadian and Albertan governments, Air Products will use its cutting-edge technology and benefit from the area's skilled workforce to build the most competitive and lowest-carbon-intensity hydrogen network in the world. As part of its net-zero complex in Alberta, Air Products will also build a liquid hydrogen production facility that will contribute to continental energy security, while centering Air Products at the forefront of the hydrogen for mobility applications evolution across Canada and North America.

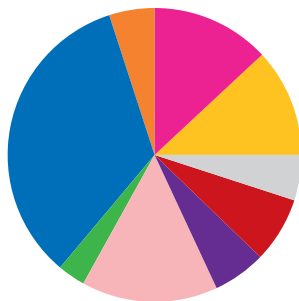


585 Canadian-owned companies employ 26,500 workers in Pennsylvania



Pennsylvania sells more goods to Canada (its #1 export market) than to its next four largest foreign markets combined

Pennsylvania  
exports \$14.5 billion  
in goods to Canada annually



#### Goods exports by industry

- Agriculture (12%)
- Chemicals (13%)
- Energy (5%)
- Equipment & machinery (34%)
- Forest products (3%)
- Minerals & metals (15%)
- Plastics & rubbers (6%)
- Transportation (7%)
- Other (5%)

### Pennsylvania exports \$2.1 billion in services to Canada, including

Business services.....	\$647 million
Travel (including for education).....	\$632 million
Financial services.....	\$217 million
Charges for the use of intellectual property....	\$210 million
Telecommunications & information services...	\$140 million

### Top Pennsylvania goods exports to Canada

■ Telephones & AV recording equipment.....	\$1.2 billion
■ Cocoa & chocolate.....	\$794 million
■ Plastics & plastic articles.....	\$787 million
■ Pharmaceutical products.....	\$735 million
■ Computers.....	\$687 million
■ Iron & steel alloys & semi-finished products.....	\$604 million
■ Optical, medical & precision instruments.....	\$446 million
■ Iron & steel tubes, pipes & sheets.....	\$446 million
■ Perfumes, essential oils & toiletries.....	\$290 million
■ Electric motors & generators.....	\$230 million



Photo: Westinghouse

## Canadian investment powers U.S. clean energy & job growth

In 2023, Canada's leading uranium producer, Cameco, and Canadian investment firm Brookfield acquired Westinghouse Electric Company, a Pennsylvania-based nuclear energy leader. This partnership strengthens energy security and expands clean energy innovation.

Westinghouse's next-generation eVinci microreactor provides carbon-free, transportable, and scalable nuclear power, offering a clean alternative to diesel-reliant communities. The investment is also driving job growth, supporting well-paying jobs in Etna, PA, where Westinghouse has repurposed a former steel mill for its eVinci accelerator, and in Burlington, Ontario.

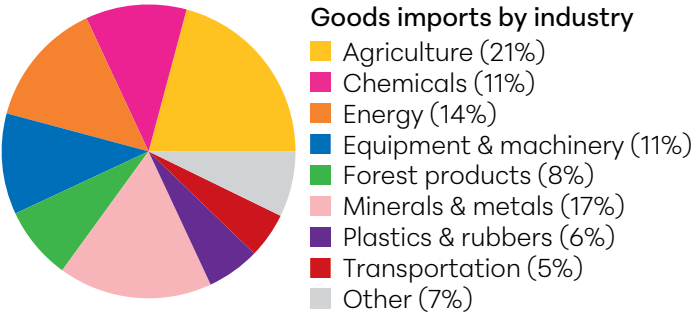
By combining Cameco's nuclear expertise with Brookfield's clean energy leadership, this Canada-U.S. collaboration is accelerating the clean energy transition and expanding the renewable energy workforce across North America.



## Wesco thrives in Canada

Pittsburgh-headquartered **Wesco Distribution** is a global electric instruments and controls OEM provider for infrastructure and technology projects. It is ranked #370 on the Fortune 500 list and posted sales of \$21.4 billion for 2022. Approximately 15% of its business is in the Canadian market, with 3500 Canadian employees where it is primarily focused on broadband and grid modernization with concentration around the main population centers. It serves telecom providers and the development of data centers for tech companies. Wesco also support energy transition projects in British Columbia and Hydro in Quebec.

## Pennsylvania imports \$14.2 billion in goods from Canada annually



## Top Pennsylvania goods imports from Canada

Crude petroleum.....	\$1.5 billion
Pharmaceutical products.....	\$1.0 billion
Plastics & plastic articles.....	\$694 million
Aluminum & aluminum articles.....	\$650 million
Pasta, breads & cereal preparations.....	\$610 million
Iron & steel alloys & semi-finished products.....	\$571 million
Paper & paperboard.....	\$512 million
Cocoa & chocolate.....	\$424 million
Live animals.....	\$322 million
Iron & steel tubes, pipes & sheets.....	\$305 million

March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2025 release). **Trade Partnership:** 2023 services trade (12/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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