

NEW JERSEY & CANADA

An integrated economy



CGI expands in New Jersey

Headquartered in Montreal, **CGI** is among the largest independent IT and business consulting services companies in the world. In 2022, CGI expanded its presence in New Jersey to over 250 employees through the establishment of a new regional head office in Middlesex County. “CGI is pleased to establish a location in New Brunswick and join a community that has a rich history in technology innovation and education,” said Mike Reagan, Senior VP at CGI. The new office includes collaborative space to foster CGI’s mentorship programs, including its work with the New Brunswick PTECH High School program, a STEM-based, public-private partnership intended to establish a clear pathway from high school to college and then to a career.

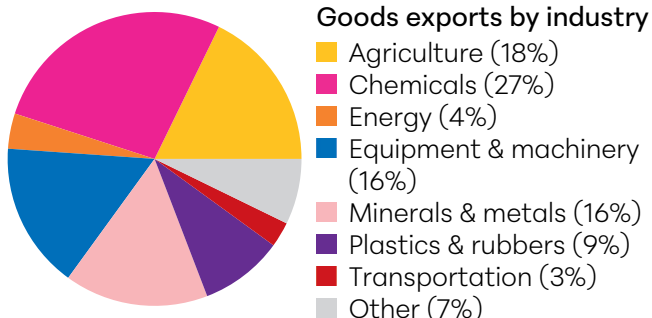


496 Canadian-owned companies employ 19,300 workers in New Jersey



New Jersey sells more goods to Canada (its #1 export market) than to its next three largest foreign markets combined — Mexico, Japan & China

New Jersey
exports \$8.4 billion
in goods to Canada annually



New Jersey exports \$2.2 billion in services to Canada, including

Business services.....	\$913 million
Travel (including for education).....	\$433 million
Telecommunications & information services...	\$260 million
Charges for the use of intellectual property....	\$225 million
Transport.....	\$141 million

Top New Jersey goods exports to Canada

Pearls, gems, precious metals & jewelry.....	\$779 million
Plastics & plastic articles.....	\$663 million
Perfumes, essential oils & toiletries.....	\$543 million
Pharmaceutical products.....	\$485 million
Fuel oil.....	\$357 million
Organic chemicals.....	\$305 million
Fruits & nuts.....	\$274 million
Computers.....	\$269 million
Cocoa & chocolate.....	\$258 million
Optical, medical & precision instruments.....	\$237 million



Photo: CAE

Canadian investment expands U.S. aviation training

To meet growing demand, **CAE** has expanded its Northeast Training Center in Morristown, New Jersey, increasing from six to 15 simulator bays and training over 5,000 pilots annually. The facility, which employs 250 people, provides critical pilot, technical, and flight crew training for business aviation worldwide.

Quebec-based CAE opened the only Canadian-owned training center in the U.S. Northeast in 2007. Its continued investment highlights Canada's role in strengthening U.S. aviation, enhancing safety, and supporting workforce development.

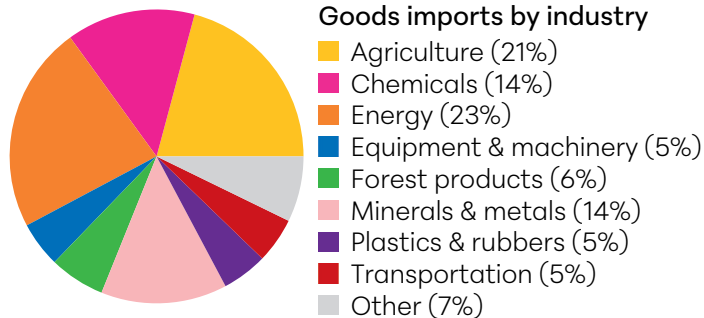


Canada invests in New Jersey

Trade with Canada supports **226,900 employees in New Jersey** in addition to the **19,300 employees** at Canadian-owned businesses across the state. In addition, New Jersey exports \$10.6 billion in goods and services to Canada.

Canadian-owned companies, including **TD Bank NA, Hudson United Bank, Crum & Forster** and **Asden (US)**, are major contributors to New Jersey's economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

New Jersey imports \$10.2 billion in goods from Canada annually



Top New Jersey goods imports from Canada

Crude petroleum.....	\$1.6 billion
Copper & copper articles.....	\$750 million
Fuel oil.....	\$591 million
Plastics & plastic articles.....	\$477 million
Perfumes, essential oils & toiletries.....	\$458 million
Paper & paperboard.....	\$412 million
Pharmaceutical products.....	\$351 million
Automobiles.....	\$329 million
Pasta, breads & cereal preparations.....	\$327 million
Animal meats.....	\$300 million

March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2025 release). **Trade Partnership:** 2023 services trade (12/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (2/2025 release). **Business Roundtable:** state jobs from Canada-U.S. trade (2018, 10/2020 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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