

NEW HAMPSHIRE & CANADA

An integrated economy



Members of the Naval Boarding Party fire SIG Sauer P320, as they practice their force protection drills. Photo: Pte Connor Bennett, Canadian Armed Forces

Canada's Army chooses Sig Sauer pistols

The Canadian government selected the Sig Sauer P320 to supply the Canadian Army with new pistols and holsters. The Sig Sauer P320 is produced by **SIG Sauer Inc.**, which is headquartered in Newington, New Hampshire. The contract provides for an initial purchase of 7,000 pistols and holsters to be delivered starting in mid-2023, with options for up to 9,500 additional pistols and holsters. The Pentagon had previously selected the P320 for the U.S. military in 2017. The pistols will be utilized by Canadian Armed Forces personnel in "all types of operating environments and under a range of conditions."

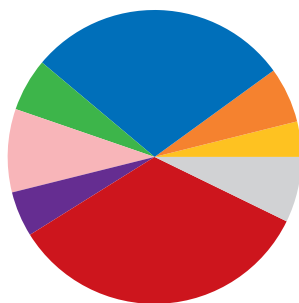


97 Canadian-owned companies employ **5,150 workers** in New Hampshire



Canada is the **#1 export market** for many U.S. states, including New Hampshire

New Hampshire exports \$1.1 billion in goods to Canada annually



Goods exports by industry

- Agriculture (4%)
- Energy (6%)
- Equipment & machinery (29%)
- Forest products (6%)
- Minerals & metals (9%)
- Plastics & rubbers (5%)
- Transportation (34%)
- Other (7%)

Top New Hampshire services exports to Canada

Business services.....	\$74 million
Charges for the use of intellectual property.....	\$37 million
Telecom, computer & info services.....	\$36 million
Financial services.....	\$21 million
Insurance services.....	\$19 million

Top New Hampshire goods exports to Canada

Aircraft & parts.....	\$365 million
Natural gas & other gases.....	\$68 million
Optical, medical & precision instruments.....	\$44 million
Plastics & plastic articles.....	\$43 million
Pearls, gems, precious metals & jewelry.....	\$30 million
Stone & cement products, abrasives.....	\$24 million
Softwood lumber.....	\$23 million
Cocoa & chocolate.....	\$21 million
Aluminum & aluminum articles.....	\$16 million
Telephones & AV recording equipment.....	\$16 million



Photo: Canam Bridges

Bridge steel fabricator sold to Québec investors

Canam Bridges in Claremont is Canadian-owned. The company was sold in 2020 to a group of investors from Québec, including the Marcel Dutil family who originally started Canam over 60 years ago. The group purchased the company along with a plant in New Jersey and existing Canam plants in Québec, Ontario and Calgary. The Claremont operation continues to employ over 130 people.



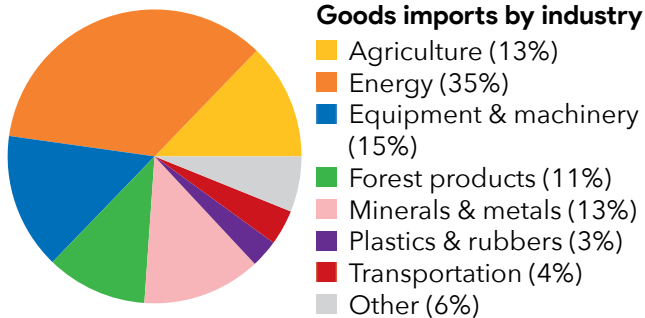
Canadian expertise in Concord

Superior Plus of Toronto acquired Concord-based **Rymes Propane and Oil** in the fall of 2020. The acquisition has expanded the company's U.S. propane distribution and will provide a high-quality and stable cash flow for the local establishment. Rymes has 46 locations serving 90,000 customers throughout New England and employs close to 400 people.

New Hampshire

imports \$2.3 billion

in goods from Canada annually



Top New Hampshire goods imports from Canada

Fuel oil.....	\$665 million
Fish & crustaceans.....	\$130 million
Petroleum coke & bitumen.....	\$129 million
Engines & turbines.....	\$125 million
Softwood lumber.....	\$123 million
Wood & semi-finished wood products.....	\$92 million
Iron & steel tubes, pipes & sheets.....	\$74 million
Animal meats.....	\$72 million
Iron & steel alloys & semi-finished products.....	\$60 million
Plastics & plastic articles.....	\$58 million

May 2023



Sources: All figures are in U.S. dollars using US\$1.00=CAD\$1.328. Unless otherwise specified, all figures are based on 2022 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2023 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2022 release). **Trade Partnership:** 2021 services trade (3/2023 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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