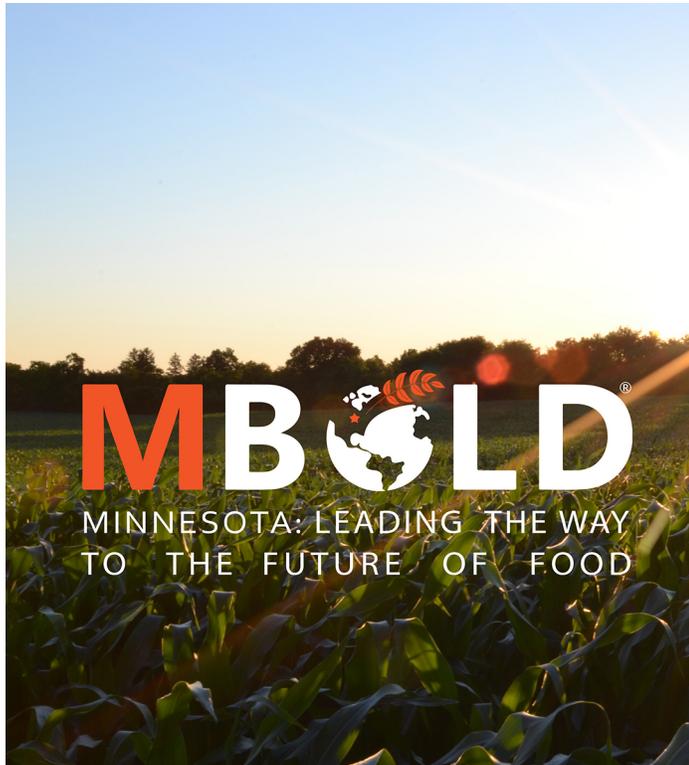


MINNESOTA & CANADA

An integrated economy



Canada-Minnesota partnership advances sustainable protein innovation

MBOLD, a coalition of Minnesota’s largest food and agribusinesses, is building new market opportunities for sustainably produced proteins. With industry leaders such as **General Mills, Cargill, Target, Schwan’s Co., SunOpta, Buhler Group**, and more, this collaboration responds to growing demand for innovative proteins while supporting farmers to diversify crops and increase revenues. MBOLD is partnering with the Consulate General of Canada in Minneapolis to connect with leaders in the Canadian plant and alternative proteins industry and reinforce North American competitiveness in this vital market sector. MBOLD, an initiative of the GREATER MSP Partnership, also recently selected two start-ups from the Canadian Prairies for its “Bold Growth” accelerator program. As promising innovators in the plant protein space, Canada’s **Three Farmers Foods** and **Prairie Fava** will receive in-depth business mentorship from leaders in MBOLD’s corporate network.



405 Canadian-owned companies employ 20,600 workers in Minnesota



Minnesota sells more goods to Canada (its #1 export market) than to its next three largest foreign markets combined — Mexico, China & Japan

Minnesota exports **\$7.5 billion** in goods to Canada annually

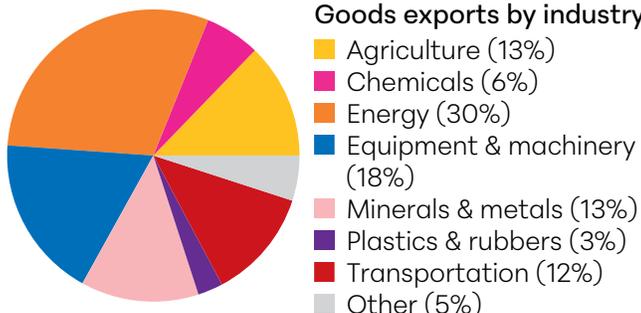
Minnesota exports \$1.3 billion in services to Canada, including

Business services.....	\$417 million
Travel (including for education).....	\$218 million
Financial services.....	\$175 million
Transport.....	\$157 million
Charges for the use of intellectual property.....	\$118 million

Top Minnesota goods exports to Canada

Fuel oil.....	\$2.2 billion
Ores, slag & ash.....	\$494 million
Optical, medical & precision instruments.....	\$279 million
Fertilizers.....	\$263 million
Plastics & plastic articles.....	\$214 million
Beverages & alcohol.....	\$193 million
Automobiles.....	\$191 million
Animal feed & food industry residues.....	\$181 million
Pasta, breads & cereal preparations.....	\$162 million
Iron & steel tubes, pipes & sheets.....	\$152 million

Goods exports by industry





Baudette-Rainy River International Bridge. Photo: Minnesota Department of Transportation

Bridging communities and bridging the international border

The Minnesota Department of Transportation (MnDOT) and the Ontario Ministry of Transportation (MTO) celebrated the replacement of the jointly-owned **International Bridge** between the City of Baudette, Minnesota and the Town of Rainy River, Ontario. The bridge is the only border crossing for 50 miles in either direction and connects communities on both sides of the border, as well as all who travel to the region for year-round recreation. The previous crossing, which dated to 1959, was in poor condition and at risk of fracture. To build a safer and longer-lasting bridge between our nations, MnDOT and MTO approached the project as equal partners, coordinating fully on every detail of this ten-year-long, \$40 million project.



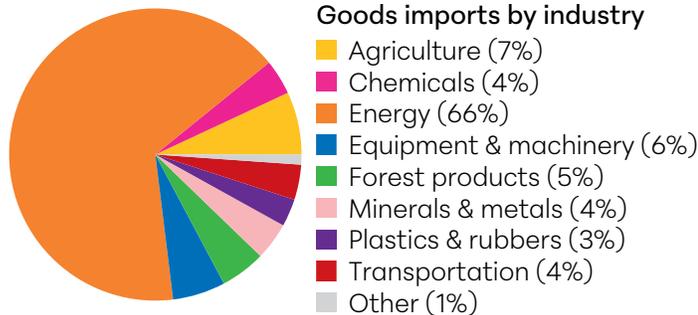
Photo: Ostara

Ensuring no waste goes to waste

The City of St. Cloud, Minnesota, in partnership with two Canadian companies, Vancouver-based **Ostara** and Ontario-based **Lystek**, implemented a project to convert its waste streams into valuable fertilizer for farmers. Through St. Cloud's Nutrient Recovery and Reuse project, Ostara strips nutrients from waste to extract high-quality fertilizer pellets, while Lystek converts residual solid waste to liquid fertilizer. The project helps prevent overloading of nutrients such as nitrogen and phosphorus into the Mississippi River and other local waterways, recovers valuable materials from the waste stream, reduces energy use and returns clean water to the environment.

Minnesota

imports \$14.7 billion in goods from Canada annually



Top Minnesota goods imports from Canada

Crude petroleum.....	\$8.6 billion
Natural gas & other gases.....	\$549 million
Electricity.....	\$488 million
Plastics & plastic articles.....	\$454 million
Fertilizers.....	\$335 million
Iron & steel alloys & semi-finished products.....	\$332 million
Softwood lumber.....	\$230 million
Wood & semi-finished wood products.....	\$212 million
Engines & turbines.....	\$183 million
Cereals.....	\$166 million

March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2025 release). **Trade Partnership:** 2023 services trade (12/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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