

MINNESOTA & CANADA

An integrated economy



Baudette–Rainy River International Bridge. Photo: Minnesota Department of Transportation

Bridging Canada & the U.S.

In 2020, the **Minnesota Department of Transportation (MnDOT)** and the **Ontario Ministry of Transportation (MTO)** completed rebuilding the jointly-owned **International Bridge** between Baudette and Rainy River, Ontario. The bridge is the only border crossing for 50 miles in either direction and connects the communities on both sides of the border, as well as all who travel to the region for year-round recreation. In 2011, MnDOT and MTO determined that the best way to build a safer and longer-lasting bridge between our nations was to approach the project as equal partners, coordinating fully on every detail of this \$40 million project from design, to permitting, to construction.

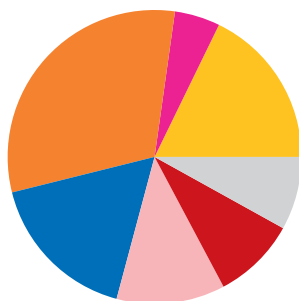


254 Canadian-owned companies employ **29,350 workers** in Minnesota



Minnesota sells more goods to Canada than to its next six largest foreign markets combined

Minnesota
exports \$9.0 billion
 in goods to Canada annually



Goods exports by industry

- Agriculture (18%)
- Chemicals (5%)
- Energy (31%)
- Equipment & machinery (17%)
- Minerals & metals (12%)
- Transportation (9%)
- Other (8%)

Top Minnesota services exports to Canada

Business services.....	\$399 million
Financial services.....	\$173 million
Charges for the use of intellectual property.....	\$125 million
Transport.....	\$119 million
Telecom, computer & info services.....	\$107 million

Top Minnesota goods exports to Canada

Fuel oil.....	\$2.7 billion
Cereals.....	\$774 million
Ores, slag & ash.....	\$495 million
Fertilizers.....	\$316 million
Automobiles.....	\$305 million
Optical, medical & precision instruments.....	\$253 million
Animal feed & food industry residues.....	\$226 million
Electric motors & generators.....	\$217 million
Beverages & alcohol.....	\$201 million
Plastics & plastic articles.....	\$200 million



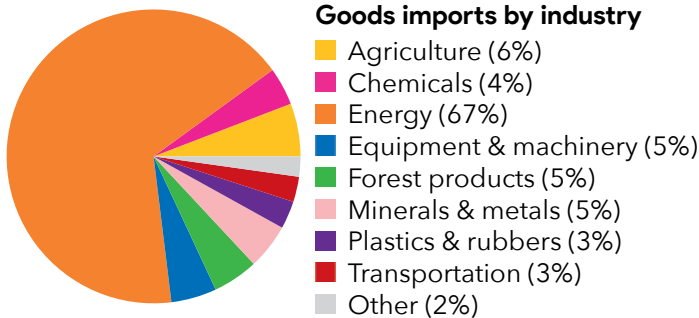
Photo: Ostara

Ensuring no waste goes to waste

The City of St. Cloud, in partnership with Vancouver-based **Ostara** and Ontario-based **Lystek**, has implemented a project to convert its waste streams into valuable fertilizer for farmers. Through the Nutrient Recovery and Reuse project, Ostara strips nutrients from waste to extract high-quality fertilizer pellets, while Lystek converts residual solid waste to liquid fertilizer. The project helps prevent overloading of nutrients such as nitrogen and phosphorus into the Mississippi River and other local waterways, recovers valuable materials from the waste stream, reduces energy use and returns clean water to the environment.

Minnesota

imports \$17.2 billion
in goods from Canada annually



May 2023

Sources: All figures are in U.S. dollars using US\$1.00=CAD\$1.328. Unless otherwise specified, all figures are based on 2022 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2023 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2022 release). **Trade Partnership:** 2021 services trade (3/2023 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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Photo: General Mills

Regenerative agriculture, Cheerios, & Canadian oats

Minnesota-based **General Mills**, one of the world's largest food companies is committed to advancing regenerative agriculture practices on one million acres of North American farmland by 2030, has launched a multi-year partnership with **ALUS Canada** to assist oat farmers across Saskatchewan, Manitoba, and North Dakota – the region of North America that provides the oats for **Cheerios**, **Nature Valley**, and other leading General Mills brands. The partnership bolsters community-led programming with a focus on soil health. Similarly, General Mills, agri-environment company **Logiag** and **Regeneration Canada** are partnering with Québec dairy farmers on a pilot project to better understand the needs, barriers and best practices associated with regenerative agriculture in the Québec dairy sector.

Top Minnesota goods imports from Canada

Crude petroleum.....	\$9.2 billion
Natural gas & other gases.....	\$1.5 billion
Electricity.....	\$724 million
Plastics & plastic articles.....	\$441 million
Iron & steel alloys & semi-finished products....	\$414 million
Softwood lumber.....	\$401 million
Fertilizers.....	\$400 million
Wood & semi-finished wood products.....	\$238 million
Cereals.....	\$204 million
Live animals.....	\$201 million

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