

# MICHIGAN & CANADA

CANADA  UNITED STATES  
FRIENDS | PARTNERS | ALLIES



Photo: Magna

## Canadian Auto Supplier Magna Creates Jobs in Michigan

Ontario-based **Magna International** is investing \$35.4 million to expand its seat manufacturing facility in Highland Park, MI. The investment will create 480 jobs for Michigan workers in a range of positions including manufacturing, engineering and human resources. Nearly 300 of the new jobs will be entry-level positions, bringing new opportunities to area residents and offering a path to higher-wage jobs. The Highland Park site will be expanded by approximately 5,000 square feet and the project includes remodeling the current space, adding new automated storage and retrieval shipping systems, and redesigning all assembly lines throughout the facility.

This investment is just a part of Magna's total footprint Michigan; Magna has 35 facilities in Michigan and employs nearly 10,000 Michiganders.

## Gordie Howe International Bridge Construction Continues

Anticipated to be completed in 2024, the largest infrastructure project on the Canada-U.S. border will offer a new transportation choice between Detroit and Windsor and will create a direct highway-to-highway connection between I-75 and Canada's Highway 401. The impressive new gateway will feature the longest cable-stayed bridge in North America. Ports of entry on each side of the bridge will allow for improved border processing and will be among the largest ports of entry along the Canada-U.S. border. For more information, please visit: [www.gordiehoweinternationalbridge.com](http://www.gordiehoweinternationalbridge.com).

## Lion Electric Co. Brings Electric School Buses to Michigan

In September 2019, the **Lion Electric Co.** announced its participation in the Michigan Association for Pupil Transportation Electric School Bus Pilot Project, sending eleven electric-powered school buses to Michigan public school districts. Lion Electric, based in Quebec, participated in the launch of this project with Michigan Governor Gretchen Whitmer. The project includes 17 buses altogether, which will go to seven different Michigan districts to replace older, diesel-powered school buses. The Michigan Department of Environment, Great Lakes, and Energy is supporting this project as part of the Fuel Transformation Program and hopes that this pilot project is the start of a cleaner transportation strategy for the state.

## MILLIONS OF U.S. JOBS

depend on trade & investment with Canada



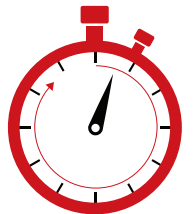
394 Canadian-owned businesses

**EMPLOY 30,344 WORKERS**  
in Michigan



Canada is the  
**#1 CUSTOMER**  
for most states,  
including Michigan

Canada & the U.S. trade  
an average of **\$1.4 MILLION**  
in bilateral goods & services  
**EVERY MINUTE OF EVERY DAY**

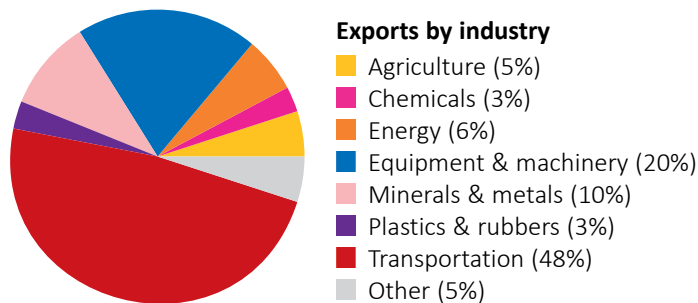


Canada is the **#2 SOURCE** of foreign  
direct investment  
in the U.S.



Canada is the  
United States'  
**#1 EXPORT MARKET**

## Michigan **EXPORTS \$17.3 BILLION** in goods to Canada annually



## Michigan **EXPORTS \$2.3 BILLION** in services to Canada annually

### TOP MICHIGAN GOODS EXPORTS TO CANADA

Trucks.....	\$3.9 billion
Motor vehicle parts.....	\$2.7 billion
Automobiles.....	\$1.4 billion
Engines & turbines.....	\$1.1 billion
Natural gas & other gases.....	\$591 million
Plastics & plastic articles.....	\$525 million
Ores, slag & ash.....	\$498 million
Iron & steel alloys & semi-finished products.....	\$470 million
Furniture & bedding.....	\$356 million
Iron & steel tubes, pipes & sheets.....	\$285 million

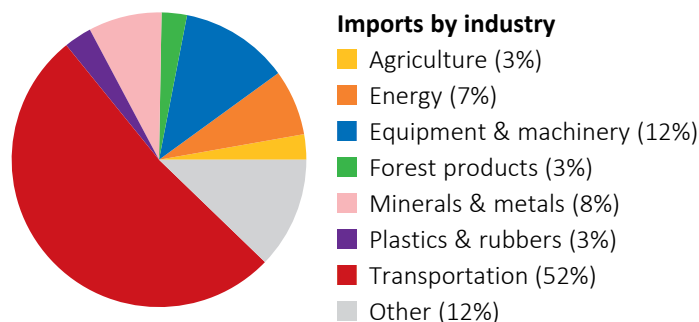
### TOP MICHIGAN SERVICES EXPORTS TO CANADA

Transportation Services.....	\$1.3 billion
Business & Professional Services.....	\$367 million
Travel Services.....	\$325 million
Royalties.....	\$130 million
Tech Services.....	\$68 million

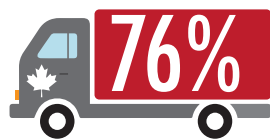
## Michigan **IMPORTS \$33.3 BILLION** in goods from Canada annually

### TOP MICHIGAN GOODS IMPORTS FROM CANADA

Automobiles.....	\$13.2 billion
Motor vehicle parts.....	\$3.8 billion
Engines & turbines.....	\$1.7 billion
Crude petroleum.....	\$1.6 billion
Iron & steel alloys & semi-finished products.....	\$835 million
Aluminum & aluminum articles.....	\$696 million
Plastics & plastic articles.....	\$683 million
Furniture & bedding.....	\$420 million
Natural gas & other gases.....	\$372 million
Iron & steel tubes, pipes & sheets.....	\$358 million



Over 76% of U.S. imports from Canada are goods that are used in the production of other goods



Michigan sells more goods to Canada than to its next seven largest foreign markets combined



## Connect with Our Team



### CONSULATE GENERAL OF CANADA, Detroit, MI

Joe Comartin, Consul General  
 (313) 567-2340 [dtrot@international.gc.ca](mailto:dtrot@international.gc.ca) @CanCGDetroit  
 /CanadaInDetroit @canada.denver [detroit.gc.ca](http://detroit.gc.ca)

### EMBASSY OF CANADA, Washington, DC

(202) 682-1740  
[webmaster@canadianembassy.org](mailto:webmaster@canadianembassy.org)  
[washington.gc.ca](http://washington.gc.ca) [canadianembassy.org/statetrade](http://canadianembassy.org/statetrade)

## Connect2Canada

Stay informed about the Canada–U.S. relationship.

@connect2canada /connect2canada  
 @connect2canada [connect2canada.com](http://connect2canada.com)

### April 2021

Unless otherwise mentioned, all figures are based on 2020 data in U.S. dollars. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2021 release). **U.S. Bureau of Economic Analysis:** 2020 goods & services trade (3/2021 release). **The Trade Partnership:** 2019 services exports (estimated, 2/2021 release). **Dun + Bradstreet:** Canadian-owned businesses (3/2021 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, DC.