## CANADA OUNITED STATES

## LOUISIANA & CANADA An integrated economy

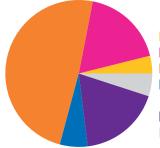


Photo: CN



323 Canadian-owned companies employ 7,100 workers in Louisiana

## Louisiana exports \$4.2 billion in goods to Canada annually



#### Goods exports by industry

- Agriculture (4%) Chemicals (18%)
- Energy (49%)
- Energy (49%)
- Equipment & machinery (6%)
- Plastics & rubbers (18%)
- Other (5%)

# Building the railway of the 21st century

**Canadian National Railway Company** (CN) invested \$25 million in Louisiana in 2022, for company-wide decarbonization initiatives and upgrading technology, capacity, rolling stock units and infrastructure. These investments will power sustainable growth and ensure the continued safe movement of goods in Louisiana and everywhere on CN's transcontinental network.

"CN is an integral part of the transportation system here in Louisiana, safely and reliably serving New Orleans and our industrial corridor on the Mississippi River," said Louisiana Governor John Bel Edwards.

CN is a major stakeholder in the ongoing success of the Port of New Orleans, helping link the Gulf of Mexico to towns across North America. CN operates major yards in Baton Rouge, Geismar, and Mays Yard. CN and the Port of New Orleans are developing more efficient supply chains and drawing more container traffic through the port to North American markets.



Canada is the #5 export market for Louisiana

#### Louisiana exports \$1.5 billion in services to Canada, including

Transport	\$940 million
Travel (including for education)	\$251 million
Business services	. \$123 million
Charges for the use of intellectual property	\$65 million
Personal, cultural & recreational services	\$21 million

#### Top Louisiana goods exports to Canada

Crude petroleum	\$1.0 billion
Fuel oil	\$878 million
Plastics & plastic articles	\$696 million
Organic chemicals	\$190 million
Inorganic chemicals	\$155 million
Petroleum coke & bitumen	\$120 million
Animal or vegetable fats, oils & waxes	\$82 million
Fertilizers	\$74 million
Rubber & rubber articles	\$70 million
Coffee, tea, & spices	\$53 million



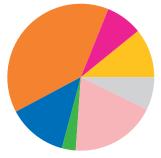
Photo: Teal Jones

# Teal Jones Group begins sawmill construction

In 2022, Governor John Bel Edwards announced the start of construction on a \$110 million lumber production facility that will support the creation of nearly 500 new jobs in northwest Louisiana. Canada-based forestry products company **Teal Jones Group** will be constructing the southern yellow pine lumber plant.

"This project will stimulate economic activity, create good jobs in Louisiana's Northwest Region and contribute to the revitalization of our state's rural communities. It is a powerful reaffirmation of the important role our state's agribusiness sector plays in the growth and diversification of Louisiana's economy," Gov. Edwards said.

## Louisiana imports \$3.1 billion in goods from Canada annually



#### Goods imports by industry

- Agriculture (11%)
- Chemicals (8%)
- Energy (39%)Equipment & machinery
- (13%)■ Forest products (3%)■ Minerals & metals (19%)
- Other (7%)



### Canada invests in Louisiana

Trade with Canada supports **102,900 employees in Louisiana** in addition to the **7,100 employees** at Canadian-owned businesses across the state. In addition, Louisiana exports \$5.7 billion in goods and services to Canada.

Canadian-owned companies, including **PCS Nitrogen**, **Tsg Resources**, **WHC** and **Circle K**, are major contributors to Louisiana's economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

#### Top Louisiana goods imports from Canada

Crude petroleum	\$449 million
Aluminum & aluminum articles	\$417 million
Petroleum coke & bitumen	\$369 million
Fuel oil	\$334 million
Animal or vegetable fats, oils & waxes	\$230 million
Ores, slag & ash	\$124 million
Fertilizers	\$88 million
Organic chemicals	\$72 million
Engines & turbines	\$68 million
Natural gas & other gases	\$65 million

#### March 2025

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. U.S. Census Bureau: goods trade, Canada's export ranking (2/2025 release). Trade Partnership: 2023 services trade (12/2024 release). Dun & Bradstreet: Canadian-owned businesses operating in the U.S. (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.



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