

# COLORADO & CANADA

## An integrated economy



Canada's booth at the Space Symposium

### Spotlight on Canadian aerospace

Organized by the **U.S. Space Foundation**, the annual Space Symposium, hosted in Colorado Springs, is a prestigious international event that attracts thousands of professionals from the space industry, covering military, civil, and commercial space sectors. In 2023, this premier event attracted over 10,000 attendees from more than 40 countries.

Canada was once again well represented at the Space Symposium, with 27 Canadian companies participating. In collaboration with the Canadian Space Agency, the Consulate General of Canada in Denver coordinated a comprehensive program that featured a Canadian booth showcasing the Canadian Space Agency, the Department of National Defence, and seven Canadian space firms. Other events included a networking session with **Lockheed Martin Space** and a roundtable pitch session with **Voyager Space**.

Through the Consulate General's work over the past few years in organizing match-making sessions – in which Canadian companies presented their capabilities to major U.S. firms -- and convening business-to-business meetings at the Space Symposium, these efforts have resulted in new commercial partnerships being established, supporting well-paying jobs both in Colorado and in Canada.



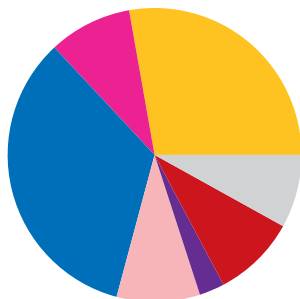
272 Canadian-owned companies employ **21,100 workers** in Colorado



Canada is the **#1 export market** for Colorado

### Colorado

**exports \$1.9 billion**  
in goods to Canada annually



#### Goods exports by industry

- Agriculture (28%)
- Chemicals (9%)
- Equipment & machinery (34%)
- Minerals & metals (9%)
- Plastics & rubbers (3%)
- Transportation (9%)
- Other (8%)

### Colorado exports \$1.3 billion in services to Canada, including

|  |               |
|--|---------------|
| Business services.....                           | \$418 million |
| Charges for the use of intellectual property.... | \$326 million |
| Travel (including for education).....            | \$302 million |
| Telecommunications & information services.....   | \$89 million  |
| Financial services.....                          | \$85 million  |

### Top Colorado goods exports to Canada

|   |               |
|---|---------------|
| <span style="color: yellow;">■</span> Animal meats.....                           | \$421 million |
| <span style="color: blue;">■</span> Optical, medical & precision instruments..... | \$166 million |
| <span style="color: blue;">■</span> Engines & turbines.....                       | \$114 million |
| <span style="color: lightpink;">■</span> Iron & steel tubes, pipes & sheets.....  | \$90 million  |
| <span style="color: red;">■</span> Aircraft & parts.....                          | \$87 million  |
| <span style="color: pink;">■</span> Organic chemicals.....                        | \$52 million  |
| <span style="color: purple;">■</span> Plastics & plastic articles.....            | \$45 million  |
| <span style="color: blue;">■</span> Heating, cooling & refrigeration equipment... | \$42 million  |
| <span style="color: blue;">■</span> Telephones & AV recording equipment.....      | \$41 million  |
| <span style="color: red;">■</span> Trucks.....                                    | \$35 million  |



Photo: Colorado Department of Transportation

## With a passion to build

**Graham Construction**, headquartered in Calgary, has expanded into the Colorado market in partnership with its subsidiaries, **Milender White** and **Moltz Construction**, with offices in the cities of Arvada, Windsor, and Salida. The firm works with the Colorado Department of Transportation and municipalities in designing and building roadways, bridges, wastewater facilities, and power generation—providing critical infrastructure for local communities and regional systems alike. Government agencies are often attracted to partnering with Graham due to its forward-thinking approach to building and its public-private partnership expertise.



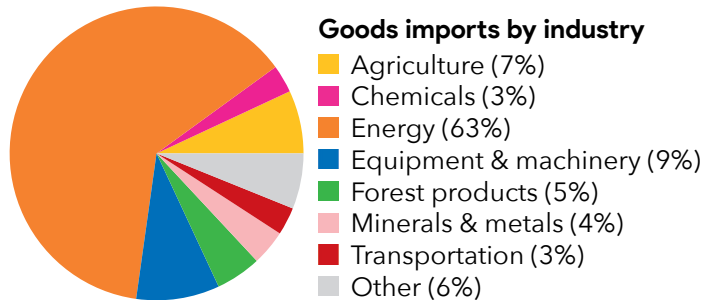
## Canada invests in Colorado

Trade with Canada supports **146,800 employees in Colorado** in addition to the **21,100 employees** at Canadian-owned businesses across the state. In addition, Colorado exports \$3.2 billion in goods and services to Canada.

Canadian-owned companies, including **Great-West Financial**, **Stantec**, and **Nutrien Ag Solutions**, are major contributors to Colorado's economy. They employ residents in every sector and contribute to the local economy with salary dollars, paying local taxes, and the purchase of goods and services in their supply chain.

## Colorado

**imports \$5.6 billion**  
in goods from Canada annually



## Top Colorado goods imports from Canada

|   |               |
|---|---------------|
| Crude petroleum.....                          | \$3.5 billion |
| Wood & semi-finished wood products.....       | \$157 million |
| Iron & steel tubes, pipes & sheets.....       | \$147 million |
| Furniture & bedding.....                      | \$109 million |
| Animal meats.....                             | \$88 million  |
| Optical, medical & precision instruments..... | \$88 million  |
| Softwood lumber.....                          | \$78 million  |
| Pasta, breads & cereal preparations.....      | \$73 million  |
| Plastics & plastic articles.....              | \$65 million  |
| Live animals.....                             | \$58 million  |

April 2024

Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2023 data. **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2024 release). **Trade Partnership:** 2022 services trade (2/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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**Canada**