

# Virginia's 10<sup>th</sup> district & Canada

## An integrated economy

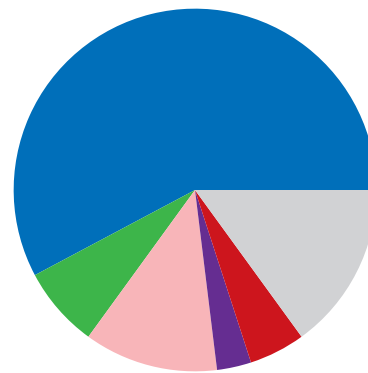
1,070 people are employed at the 34 Canadian-owned businesses operating in VA-10

### VA-10

**exports \$150 million**  
in goods to Canada annually

#### Top VA-10 goods exports to Canada

Computer equipment.....	\$38 million
Communications equipment.....	\$33 million
Motor vehicles.....	\$7 million
Boilers, tanks & containers.....	\$6 million
Scrap products.....	\$6 million



#### VA-10 goods exports by industry

Equipment & machinery	(58%)
Forest products	(7%)
Minerals & metals	(12%)
Plastics & rubbers	(3%)
Transportation	(5%)
Other	(15%)

### VA-10

**exports \$134 million**  
in services to Canada annually

#### Top VA-10 services exports to Canada

Telecom, computer & info services.....	\$66 million
Business services.....	\$40 million
Charges for the use of intellectual property.....	\$11 million
Transport.....	\$7 million
Travel (including for education).....	\$4 million

#### Top Canadian-owned businesses in VA-10

- American Disposal Services
- Johnson Controls
- Oberon Associates
- Skylink U S A
- Evertz Usa
- WGL
- Chesapeake Sprinkler Company
- TForce
- Clearwater Fine Foods
- Columbia Energy

**April 2023**

Sources: **Trade Partnership:** Goods exports (2022 data, 3/2023 release) and services exports (2021 data, 3/2023 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2022 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.