

Pennsylvania's 12th district & Canada

An integrated economic & security partnership

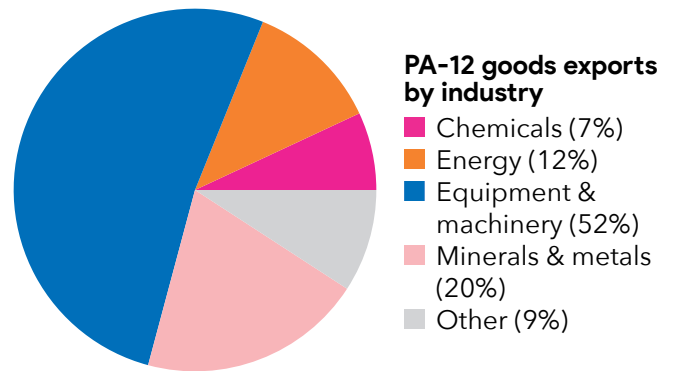
1,510 people are employed at the 49 Canadian-owned businesses operating in PA-12

PA-12

exports \$687 million
 in goods to Canada annually

Top PA-12 goods exports to Canada

■ Communications Equipment.....	\$131 million
■ Iron, steel & ferroalloys.....	\$109 million
■ Petroleum & coal products.....	\$75 million
■ Electrical equipment.....	\$55 million
■ Navigational & measuring instruments.....	\$31 million



PA-12

exports \$171 million
 in services to Canada annually

Top PA-12 services exports to Canada

Business services.....	\$66 million
Travel (including for education).....	\$45 million
Charges for the use of intellectual property.....	\$23 million
Financial services.....	\$15 million
Insurance services.....	\$14 million

Top Canadian-owned businesses in PA-12

- SMG Holdings
- Hatch Consulting
- Stantec
- Integrated Deicing Services
- Guardsmark
- US Security Associates
- Summa Technologies
- Premier Salons
- Wood Environmental Infrastructure Solutions
- Trans World Ny Sub

April 2024

Sources: **Trade Partnership:** Goods exports (2023 data, 3/2024 release) and services exports (2022 data, 1/2024 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.