

# CALIFORNIA'S 40<sup>TH</sup> CONGRESSIONAL DISTRICT AND CANADA

**7,000 JOBS** in CA-40 depend on trade & investment with Canada

**300 PEOPLE** are employed at the 19 Canadian-owned businesses operating in CA-40

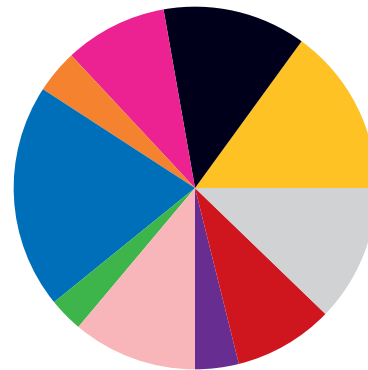
## CA-40

**EXPORTS \$269 million**

in goods to Canada annually

### TOP CA-40 GOODS EXPORTS TO CANADA

|  |              |
|--|--------------|
| ■ Apparel.....                         | \$21 million |
| ■ Navigational & Meas. Instruments.... | \$12 million |
| ■ Petroleum & Coal Products.....       | \$12 million |
| ■ Household Appliances.....            | \$12 million |
| ■ Nonferrous Metal Products.....       | \$11 million |



CA-40 goods exports to Canada by industry

|                         |       |
|-------------------------|-------|
| ■ Agriculture           | (15%) |
| ■ Apparel & textiles    | (13%) |
| ■ Chemicals             | (9%)  |
| ■ Energy                | (4%)  |
| ■ Equipment & machinery | (20%) |
| ■ Forest products       | (3%)  |
| ■ Minerals & metals     | (11%) |
| ■ Plastics & rubbers    | (4%)  |
| ■ Transportation        | (9%)  |
| ■ Other                 | (12%) |

## CA-40

**EXPORTS \$102 million**

in services to Canada annually

### TOP CA-40 SERVICES EXPORTS TO CANADA

|   |              |
|---|--------------|
| Business services.....                              | \$42 million |
| Charges for the use of intellectual property        | \$26 million |
| Travel (including for education).....               | \$15 million |
| Financial services.....                             | \$12 million |
| Telecommunications, computer & information services | \$4 million  |

### TOP CANADIAN-OWNED BUSINESSES OPERATING IN CA-40

- Liberty Utilities
- PODS Enterprises
- Hercules Forwarding
- Samuel, Son & Co
- Circle K
- Aldo
- Burger King
- FinishMaster
- City National Bank
- Sustainable Solutions

April 2022

Job numbers are from a study commissioned by the Government of Canada (2017 data, 2018 release). Trade Partnership: Goods exports (2021 data, 2/2022 release) and services exports (2020 data, 12/2021 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. Dun & Bradstreet: Canadian-owned businesses (3/2022 release).