

CALIFORNIA'S 16TH CONGRESSIONAL DISTRICT AND CANADA

5,500 JOBS in CA-16 depend on trade & investment with Canada

900 PEOPLE are employed at the 16 Canadian-owned businesses operating in CA-16

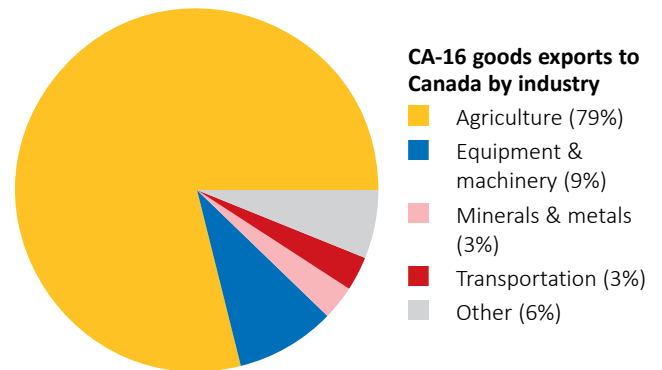
CA-16

EXPORTS \$460 million

in goods to Canada annually

TOP CA-16 GOODS EXPORTS TO CANADA

| | |
|------------------------------------|---------------|
| ■ Fruits & Tree Nuts..... | \$108 million |
| ■ Preserves & Specialty Foods..... | \$96 million |
| ■ Vegetables & Melons..... | \$90 million |
| ■ Beverages..... | \$18 million |
| ■ Meat Products..... | \$16 million |



CA-16

EXPORTS \$31 million

in services to Canada annually

TOP CA-16 SERVICES EXPORTS TO CANADA

| | |
|---|--------------|
| Business services..... | \$10 million |
| Travel (including for education)..... | \$7 million |
| Charges for the use of intellectual property.. | \$4 million |
| Financial services..... | \$4 million |
| Telecommunications, computer & information services | \$2 million |

TOP CANADIAN-OWNED BUSINESSES OPERATING IN CA-16

- SMG Holdings
- Morningstar Foods
- M D S I
- Actagro
- Circle K
- Nutrien Ag Solutions
- Precision Agri-Lab
- Catania
- FinishMaster
- Ds Services Of America

April 2022

Job numbers are from a study commissioned by the Government of Canada (2017 data, 2018 release). Trade Partnership: Goods exports (2021 data, 2/2022 release) and services exports (2020 data, 12/2021 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. Dun & Bradstreet: Canadian-owned businesses (3/2022 release).