

PIERCE COUNTY, WA & CANADA

4,850 people are employed at the 58 Canadian-owned businesses operating in Pierce County, and an additional 2,750 jobs depend on goods and services exports to Canada

Pierce County exports **\$532 million** in goods to Canada annually

Top Pierce County goods exports to Canada

■ Petroleum & Coal Products.....	\$141 million
■ Ag. & Construction Machinery.....	\$74 million
■ Converted Paper Products.....	\$32 million
■ Resins & Synthetic Fibers.....	\$27 million
■ Plastics Products.....	\$22 million

Pierce County exports **\$112 million** in services to Canada annually

Top Pierce County services exports to Canada

Travel (including for education).....	\$51 million
Business services.....	\$25 million
Transport.....	\$19 million
Charges for the use of intellectual property....	\$8 million
Financial services.....	\$4 million



Pierce County goods exports to Canada by industry

■ Agriculture.....	5%.....	\$26 million
■ Chemicals.....	9%.....	\$48 million
■ Energy.....	27%.....	\$141 million
■ Equipment & machinery.....	18%.....	\$95 million
■ Forest products.....	20%.....	\$106 million
■ Minerals & metals.....	12%.....	\$63 million
■ Plastics & rubbers.....	4%.....	\$22 million
■ Other.....	5%.....	\$27 million

Pierce County exports to Canada

2024.....	\$532 million
2023.....	\$714 million
2023.....	\$714 million
2021.....	\$645 million
2020.....	\$503 million
2019.....	\$652 million
2018.....	\$743 million
2017.....	\$648 million

Top Canadian-owned businesses operating in Pierce County

- TNG
- Great Pacific News Company
- Harold Lemay Enterprises
- WSP USA
- McFarland Cascade
- Helly Hansen
- Waste Connections
- Novo Manufacturing
- Metrie
- Keg Steakhouse + Bar

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Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.