

# RICHMOND CITY, VA & CANADA

800 people are employed at the 19 Canadian-owned businesses operating in Richmond City, and an additional 750 jobs depend on goods and services exports to Canada

**Richmond City exports \$57 million in goods to Canada annually**

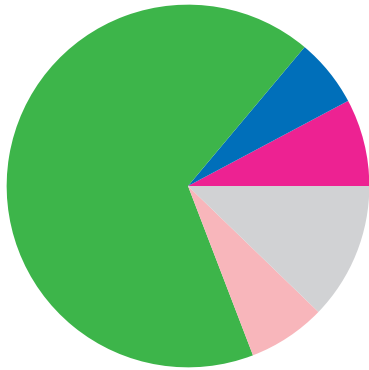
## Top Richmond City goods exports to Canada

■ Converted Paper Products.....	\$22 million
■ Pulp & Paperboard Mill Products.....	\$16 million
■ Basic Chemicals.....	\$5 million
■ Scrap Products.....	\$4 million
■ Industrial Machinery.....	\$2 million

**Richmond City exports \$82 million in services to Canada annually**

## Top Richmond City services exports to Canada

Business services.....	\$34 million
Travel (including for education).....	\$27 million
Financial services.....	\$15 million
Charges for the use of intellectual property....	\$4 million
Insurance services.....	\$2 million



### Richmond City goods exports to Canada by industry

■ Chemicals.....	8%.....	\$5 million
■ Equipment & machinery.....	6%.....	\$3 million
■ Forest products.....	67%.....	\$38 million
■ Minerals & metals.....	7%.....	\$4 million
■ Other.....	12%.....	\$7 million

## Richmond City exports to Canada

2024.....	\$57 million
2023.....	\$144 million
2023.....	\$144 million
2021.....	\$111 million
2020.....	\$87 million
2019.....	\$106 million
2018.....	\$103 million
2017.....	\$112 million

## Top Canadian-owned businesses operating in Richmond City

- SMG Holdings
- Richelieu Hardware
- Allied Universal
- Majorclarity
- Overnite Holding
- SFE Brands
- Agincourt Capital MGT
- Reliva
- Carrols
- WSP USA

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.