CANADA OUNITED STATES

LOUDOUN COUNTY, VA & CANADA

450 people are employed at the 14 Canadian-owned businesses operating in Loudoun County, and an additional 1,350 jobs depend on goods and services exports to Canada

Loudoun County exports \$74 million in goods to Canada annually

Top Loudoun County goods exports to Canada

| Communications Equipment | \$30 million |
|----------------------------------|--------------|
| Computer Equipment | \$10 million |
| Semiconductors & Components | \$9 million |
| Navigational & Meas. Instruments | \$9 million |
| Medical Equipment & Supplies | \$4 million |

Loudoun County exports \$186 million in services to Canada annually

Top Loudoun County services exports to Canada

| Charges for the use of intellectual property. | .\$43 million | |
|---|----------------|--|
| Transport | .\$41 million | |
| Travel (including for eduction) | . \$38 million | |
| Business services | .\$34 million | |
| Telecommunications, computer & information | | |
| services\$27 million | | |



Loudoun County goods exports to Canada by industry

| Agriculture | | \$2 million |
|-----------------------|-----|--------------|
| Equipment & machinery | 85% | \$62 million |
| Minerals & metals | | \$2 million |
| Other | | \$7 million |

Loudoun County exports to Canada

| 2024 | \$74 million |
|------|---------------|
| 2023 | \$275 million |
| 2023 | \$275 million |
| 2021 | \$175 million |
| 2020 | \$153 million |
| 2019 | \$211 million |
| 2018 | \$200 million |
| 2017 | \$188 million |
| | |

Top Canadian-owned businesses operating in Loudoun County

- Skylink U S A
- Chesapeake Sprinkler Company
- CGI
- Colliers International
- Normac Kitchens
- Clarios
- Clearwater Fine Foods
- Armstron Management Systems
- Columbia Energy
- Famous Dave's

March 2025

Sources: Trade Partnership Worldwide: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.