

# HANOVER COUNTY, VA & CANADA

100 people are employed at the 5 Canadian-owned businesses operating in Hanover County, and an additional 300 jobs depend on goods and services exports to Canada

**Hanover County exports \$44 million in goods to Canada annually**

## Top Hanover County goods exports to Canada

■ Pulp & Paperboard Mill Products.....	\$11 million
■ Industrial Machinery.....	\$3 million
■ Converted Paper Products.....	\$2 million
■ Scrap Products.....	\$2 million
■ HVAC & Refrigeration Equipment.....	\$2 million

**Hanover County exports \$15 million in services to Canada annually**

## Top Hanover County services exports to Canada

Travel (including for education).....	\$8 million
Business services.....	\$4 million
Charges for the use of intellectual property....	\$1 million
Maintenance & repair services.....	\$1 million
Financial services.....	\$124,000



### Hanover County goods exports to Canada by industry

■ Agriculture.....	16%.....	\$7 million
■ Equipment & machinery.....	16%.....	\$7 million
■ Forest products.....	35%.....	\$15 million
■ Minerals & metals.....	21%.....	\$9 million
■ Other.....	12%.....	\$5 million

## Hanover County exports to Canada

2024.....	\$44 million
2023.....	\$62 million
2023.....	\$62 million
2021.....	\$48 million
2020.....	\$41 million
2019.....	\$46 million
2018.....	\$44 million
2017.....	\$50 million

## Top Canadian-owned businesses operating in Hanover County

- Cascades
- Intelligent Access Systems NC L
- Carrols
- Circle K
- Interstate Restoration

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.