

SHELBY COUNTY, TN & CANADA

1,650 people are employed at the 53 Canadian-owned businesses operating in Shelby County, and an additional 3,750 jobs depend on goods and services exports to Canada

Shelby County exports \$547 million in goods to Canada annually

Top Shelby County goods exports to Canada

■ Medical Equipment & Supplies.....	\$189 million
■ Engines & Turbines.....	\$108 million
■ Basic Chemicals.....	\$41 million
■ HVAC & Refrigeration Equipment.....	\$28 million
■ Grain & Oilseed Milling Products.....	\$28 million

Shelby County exports \$222 million in services to Canada annually

Top Shelby County services exports to Canada

Travel (including for education).....	\$77 million
Business services.....	\$60 million
Transport.....	\$51 million
Charges for the use of intellectual property..	\$16 million
Financial services.....	\$7 million



Shelby County goods exports to Canada by industry

■ Agriculture.....	6%.....	\$33 million
■ Chemicals.....	13%.....	\$69 million
■ Equipment & machinery.....	40%.....	\$217 million
■ Forest products.....	4%.....	\$19 million
■ Other.....	37%.....	\$202 million

Shelby County exports to Canada

2024.....	\$547 million
2023.....	\$783 million
2023.....	\$783 million
2021.....	\$669 million
2020.....	\$622 million
2019.....	\$745 million
2018.....	\$733 million
2017.....	\$648 million

Top Canadian-owned businesses operating in Shelby County

- Richelieu Hardware
- Crew Training Intl
- KTG (usa)
- Circle K
- Gilman Building Products
- West Fraser
- TForce
- American Yeast
- Tangent Rail
- Frayser Quality

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Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.