# CANADA OUNITED STATES

# **SHELBY COUNTY, TN & CANADA**

1,650 people are employed at the 53 Canadian-owned businesses operating in Shelby County, and an additional 3,750 jobs depend on goods and services exports to Canada

### Shelby County exports \$547 million in goods to Canada annually

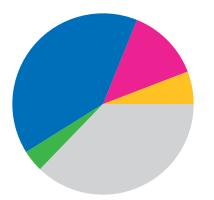
## Top Shelby County goods exports to Canada

Medical Equipment & Supplies	\$189 million
Engines & Turbines	\$108 million
Basic Chemicals	\$41 million
HVAC & Refrigeration Equipment	\$28 million
Grain & Oilseed Milling Products	\$28 million

### Shelby County exports \$222 million in services to Canada annually

### Top Shelby County services exports to Canada

Travel (including for eduction)	\$77 million
Business services	.\$60 million
Transport	.\$51 million
Charges for the use of intellectual property.	.\$16 million
Financial services	\$7 million



#### Shelby County goods exports to Canada by industry

Agriculture	6%	\$33 million
Chemicals	13%	\$69 million
Equipment & machinery	40%	\$217 million
Forest products	4%	\$19 million
Other	37%	\$202 million

#### Shelby County exports to Canada

2024	\$547 million
2023	\$783 million
2023	\$783 million
2021	\$669 million
2020	\$622 million
2019	\$745 million
2018	\$733 million
2017	\$648 million

### Top Canadian-owned businesses operating in Shelby County

- Richelieu Hardware
- Crew Training Intl
- KTG (usa)
- Circle K
- Gilman Building Products
- West Fraser
- TForce
- American Yeast
- Tangent Rail
- Frayser Quality

#### March 2025

Sources: Trade Partnership Worldwide: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.