

LANCASTER COUNTY, PA & CANADA

400 people are employed at the 18 Canadian-owned businesses operating in Lancaster County, and an additional 4,650 jobs depend on goods and services exports to Canada

Lancaster County exports **\$888 million** in goods to Canada annually

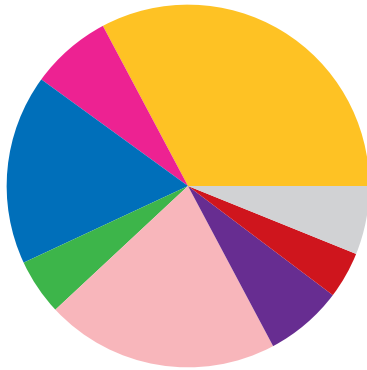
Top Lancaster County goods exports to Canada

- Sugar & Confectionery Products.....\$105 million
- Ag. & Construction Machinery.....\$84 million
- Plastics Products.....\$57 million
- Soaps, Cleaning Agents & Toiletries..... \$51 million
- Grain & Oilseed Milling Products.....\$48 million

Lancaster County exports **\$70 million** in services to Canada annually

Top Lancaster County services exports to Canada

- Travel (including for education)..... \$28 million
- Business services.....\$21 million
- Charges for the use of intellectual property.... \$9 million
- Maintenance & repair services..... \$6 million
- Financial services.....\$4 million



Lancaster County goods exports to Canada by industry

- Agriculture.....33%..... \$295 million
- Chemicals..... 7%.....\$65 million
- Equipment & machinery..... 17%..... \$150 million
- Forest products.....5%.....\$48 million
- Minerals & metals..... 21%..... \$184 million
- Plastics & rubbers..... 7%.....\$66 million
- Transportation.....4%.....\$33 million
- Other..... 6%.....\$53 million

Lancaster County exports to Canada

| | |
|-----------|---------------|
| 2024..... | \$888 million |
| 2023..... | \$916 million |
| 2023..... | \$916 million |
| 2021..... | \$703 million |
| 2020..... | \$580 million |
| 2019..... | \$660 million |
| 2018..... | \$674 million |
| 2017..... | \$633 million |

Top Canadian-owned businesses operating in Lancaster County

- WSP USA
- Car Wash Partners
- Safe Harbor Water Power Corp
- Carrols
- Spectra Energy
- lululemon
- Nutrien Ag Solutions
- Texas Eastern Transmission
- Trans World NY Sub
- Pet Valu

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.