

# BERKS COUNTY, PA & CANADA

750 people are employed at the 12 Canadian-owned businesses operating in Berks County, and an additional 4,400 jobs depend on goods and services exports to Canada

**Berks County exports \$1.0 billion in goods to Canada annually**

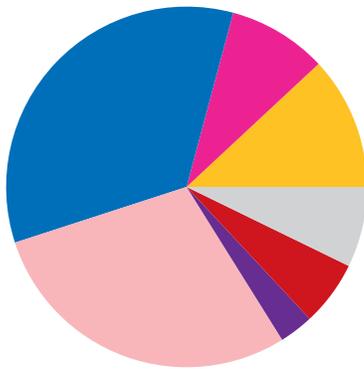
## Top Berks County goods exports to Canada

- Electrical Equipment & Components..... \$240 million
- Iron, Steel & Ferroalloys..... \$162 million
- Communications Equipment..... \$81 million
- Nonferrous Metal Products..... \$76 million
- Sugar & Confectionery Products..... \$70 million

**Berks County exports \$44 million in services to Canada annually**

## Top Berks County services exports to Canada

- Business services..... \$21 million
- Travel (including for education)..... \$11 million
- Charges for the use of intellectual property.... \$5 million
- Financial services..... \$2 million
- Maintenance & repair services..... \$2 million



### Berks County goods exports to Canada by industry

- Agriculture..... 12%..... \$122 million
- Chemicals..... 9%..... \$89 million
- Equipment & machinery..... 34%..... \$346 million
- Minerals & metals..... 29%..... \$297 million
- Plastics & rubbers..... 3%..... \$33 million
- Transportation..... 6%..... \$56 million
- Other..... 7%..... \$72 million

## Berks County exports to Canada

2024.....	\$1.0 billion
2023.....	\$1.0 billion
2023.....	\$1.0 billion
2021.....	\$824 million
2020.....	\$677 million
2019.....	\$824 million
2018.....	\$826 million
2017.....	\$788 million

## Top Canadian-owned businesses operating in Berks County

- Richelieu Hardware
- Carrols Corporation
- Spectra Energy
- Car Wash Partners
- Formerxhc Pennsylvania Company
- Termaco USA
- Stantec
- Trans World NY Sub
- Texas Eastern Transmission
- North American Rail Products

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.