

VALENCIA COUNTY, NM & CANADA

100 jobs depend on goods and services exports to Canada

Valencia County exports \$11 million in goods to Canada annually

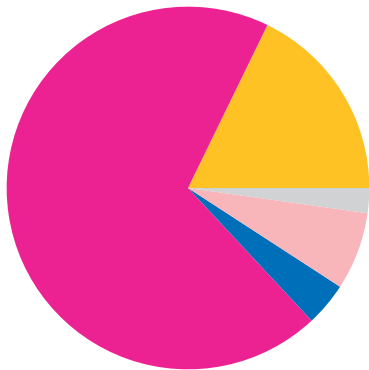
Top Valencia County goods exports to Canada

■ Pesticides & Fertilizers.....	\$7 million
■ Vegetables & Melons.....	\$664,000
■ Navigational & Meas. Instruments.....	\$289,000
■ Springs & Wire Products.....	\$285,000
■ Basic Chemicals.....	\$156,000

Valencia County exports \$5 million in services to Canada annually

Top Valencia County services exports to Canada

Travel (including for education).....	\$3 million
Charges for the use of intellectual property....	\$2 million
Business services.....	\$235,000
Maintenance & repair services.....	\$110,000
Transport.....	\$87,000



Valencia County goods exports to Canada by industry

■ Agriculture.....	18%.....	\$2 million
■ Chemicals.....	69%.....	\$8 million
■ Equipment & machinery.....	4%.....	\$479,000
■ Minerals & metals.....	7%.....	\$779,000
■ Other.....	2%.....	\$219,000

Valencia County exports to Canada

2024.....	\$11 million
2023.....	\$19 million
2023.....	\$19 million
2021.....	\$11 million
2020.....	\$10 million
2019.....	\$10 million
2018.....	\$8 million
2017.....	\$8 million

Top Canadian-owned businesses operating in Valencia County

- BMO Harris Bank
- Oaktree Capital Management

March 2025

Sources: **Trade Partnership Worldwide:** Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.