

# OTTAWA COUNTY, MI & CANADA

1,500 people are employed at the 17 Canadian-owned businesses operating in Ottawa County, and an additional 4,800 jobs depend on goods and services exports to Canada

**Ottawa County exports \$1.0 billion in goods to Canada annually**

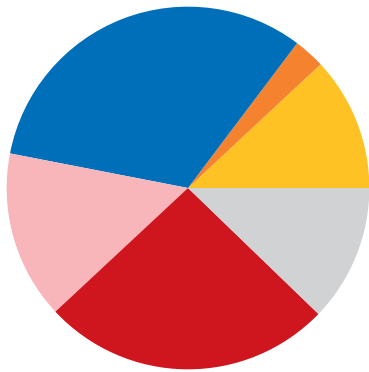
## Top Ottawa County goods exports to Canada

■ Motor Vehicle Parts.....	\$194 million
■ Electrical Equipment & Components.....	\$157 million
■ Glass & Glass Products.....	\$81 million
■ Dairy Products.....	\$46 million
■ Motor Vehicle Bodies & Trailers.....	\$43 million

**Ottawa County exports \$22 million in services to Canada annually**

## Top Ottawa County services exports to Canada

Travel (including for education).....	\$9 million
Charges for the use of intellectual property....	\$7 million
Business services.....	\$5 million
Maintenance & repair services.....	\$2 million
Financial services.....	\$452,000



## Ottawa County goods exports to Canada by industry

■ Agriculture.....	12%.....	\$122 million
■ Energy.....	3%.....	\$30 million
■ Equipment & machinery.....	32%.....	\$336 million
■ Minerals & metals.....	15%.....	\$159 million
■ Transportation.....	26%.....	\$272 million
■ Other.....	12%.....	\$126 million

## Ottawa County exports to Canada

2024.....	\$1.0 billion
2023.....	\$1.2 billion
2023.....	\$1.2 billion
2021.....	\$930 million
2020.....	\$808 million
2019.....	\$1.0 billion
2018.....	\$1.1 billion
2017.....	\$1.1 billion

## Top Canadian-owned businesses operating in Ottawa County

- Magna Mirrors
- Novo Building Products
- Linamar
- Hansen Collision
- Trans World NY Sub
- Stantec
- Magna Services
- Gerber Collision & Glass
- John Hancock

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.