

PENOBSCOT COUNTY, ME & CANADA

950 people are employed at the 21 Canadian-owned businesses operating in Penobscot County, and an additional 550 jobs depend on goods and services exports to Canada

Penobscot County exports \$73 million in goods to Canada annually

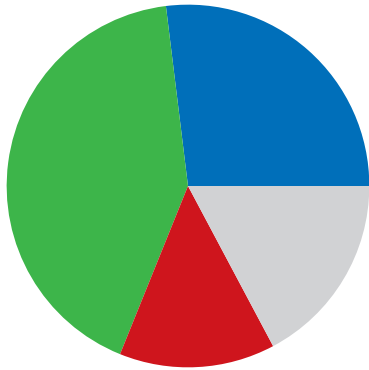
Top Penobscot County goods exports to Canada

■ Timber & Logs.....	\$16 million
■ Pulp & Paperboard Mill Products.....	\$14 million
■ Scrap Products.....	\$9 million
■ Engines & Turbines.....	\$7 million
■ Motor Vehicle Bodies & Trailers.....	\$5 million

Penobscot County exports \$47 million in services to Canada annually

Top Penobscot County services exports to Canada

Transport.....	\$22 million
Travel (including for education).....	\$15 million
Business services.....	\$6 million
Financial services.....	\$2 million
Charges for the use of intellectual property....	\$1 million



Penobscot County goods exports to Canada by industry

■ Equipment & machinery.....	27%.....	\$20 million
■ Forest products.....	42%.....	\$31 million
■ Transportation.....	14%.....	\$10 million
■ Other.....	17%.....	\$12 million

Penobscot County exports to Canada

2024.....	\$73 million
2023.....	\$128 million
2023.....	\$128 million
2021.....	\$93 million
2020.....	\$76 million
2019.....	\$101 million
2018.....	\$97 million
2017.....	\$88 million

Top Canadian-owned businesses operating in Penobscot County

- Bangor Hydro Electric
- Versant Power
- Nautel
- Bridge Solutions Group Corp
- TD Bank NA
- Central Maine & Quebec Railway
- AIM Recycling
- Carrols
- RBC
- Jolly Farmer Products US

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.