

HOWARD COUNTY, MD & CANADA

950 people are employed at the 23 Canadian-owned businesses operating in Howard County, and an additional 1,200 jobs depend on goods and services exports to Canada

Howard County exports **\$129 million** in goods to Canada annually

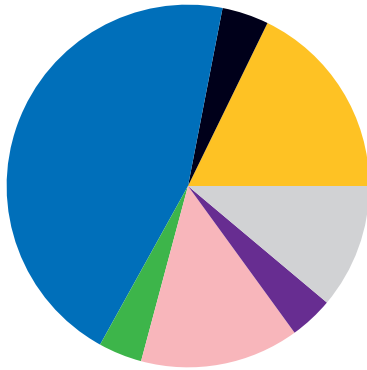
Top Howard County goods exports to Canada

- Navigational & Meas. Instruments..... \$10 million
- Aluminum..... \$8 million
- HVAC & Refrigeration Equipment..... \$6 million
- Plastics Products..... \$5 million
- Preserves & Specialty Foods..... \$5 million

Howard County exports **\$115 million** in services to Canada annually

Top Howard County services exports to Canada

- Charges for the use of intellectual property.. \$48 million
- Business services..... \$46 million
- Travel (including for education)..... \$12 million
- Insurance services..... \$4 million
- Financial services..... \$3 million



Howard County goods exports to Canada by industry

- Agriculture..... 18%..... \$24 million
- Apparel & textiles..... 4%..... \$6 million
- Equipment & machinery..... 45%..... \$59 million
- Forest products..... 4%..... \$5 million
- Minerals & metals..... 14%..... \$18 million
- Plastics & rubbers..... 4%..... \$6 million
- Other..... 11%..... \$14 million

Howard County exports to Canada

2024.....	\$129 million
2023.....	\$258 million
2023.....	\$258 million
2021.....	\$215 million
2020.....	\$183 million
2019.....	\$188 million
2018.....	\$183 million
2017.....	\$166 million

Top Canadian-owned businesses operating in Howard County

- Airboss of America
- WSP USA
- Colliers International
- Metrie
- TForce
- Synergi
- Carrols
- Famous Dave's
- Empress Software
- Trans World NY Sub

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.