

MIDDLESEX COUNTY, MA & CANADA

5,000 people are employed at the 116 Canadian-owned businesses operating in Middlesex County, and an additional 6,500 jobs depend on goods and services exports to Canada

Middlesex County
exports \$791 million
in goods to Canada annually

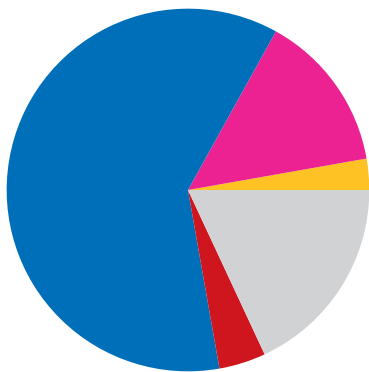
Top Middlesex County goods exports to Canada

■ Navigational & Meas. Instruments.....	\$193 million
■ Computer Equipment.....	\$131 million
■ Medical Equipment & Supplies.....	\$80 million
■ Pharmaceuticals & Medicines.....	\$76 million
■ Communications Equipment.....	\$22 million

Middlesex County
exports \$745 million
in services to Canada annually

Top Middlesex County services exports to Canada

Charges for the use of intellectual property.....	\$304 million
Business services.....	\$275 million
Travel (including for education).....	\$101 million
Telecommunications, computer & information services.....	\$33 million
Financial services.....	\$17 million



Middlesex County goods exports to Canada by industry

■ Agriculture.....	3%.....	\$26 million
■ Chemicals.....	14%.....	\$113 million
■ Equipment & machinery.....	61%.....	\$486 million
■ Transportation.....	4%.....	\$29 million
■ Other.....	18%.....	\$142 million

Middlesex County exports to Canada

2024.....	\$791 million
2023.....	\$1.7 billion
2023.....	\$1.7 billion
2021.....	\$1.5 billion
2020.....	\$1.3 billion
2019.....	\$1.4 billion
2018.....	\$1.4 billion
2017.....	\$1.4 billion

Top Canadian-owned businesses operating in Middlesex County

- CGI
- Stantec
- Bostonfed Bancorp
- Double-Take Software
- Polymer Technology
- Edgewater Technology
- Magna Electronics
- Firstservice Residential
- Avery Products
- Palmer Manufacturing Co

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.