

BERKSHIRE COUNTY, MA & CANADA

50 people are employed at the 7 Canadian-owned businesses operating in Berkshire County, and an additional 450 jobs depend on goods and services exports to Canada

Berkshire County exports \$59 million in goods to Canada annually

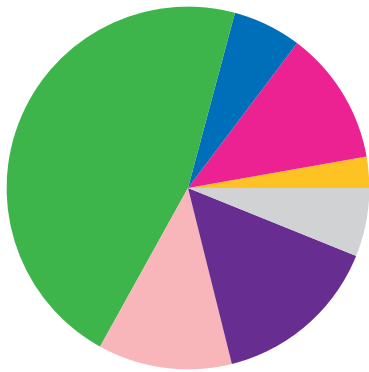
Top Berkshire County goods exports to Canada

■ Pulp & Paperboard Mill Products.....	\$26 million
■ Plastics Products.....	\$9 million
■ Basic Chemicals.....	\$5 million
■ Industrial Machinery.....	\$2 million
■ Nonferrous Metal Products.....	\$2 million

Berkshire County exports \$29 million in services to Canada annually

Top Berkshire County services exports to Canada

Travel (including for education).....	\$15 million
Business services.....	\$8 million
Financial services.....	\$4 million
Charges for the use of intellectual property....	\$2 million
Insurance services.....	\$502,000



Berkshire County goods exports to Canada by industry

■ Agriculture.....	3%.....	\$2 million
■ Chemicals.....	12%.....	\$7 million
■ Equipment & machinery.....	6%.....	\$4 million
■ Forest products.....	46%.....	\$28 million
■ Minerals & metals.....	12%.....	\$7 million
■ Plastics & rubbers.....	15%.....	\$9 million
■ Other.....	6%.....	\$4 million

Berkshire County exports to Canada

2024.....	\$59 million
2023.....	\$102 million
2023.....	\$102 million
2021.....	\$92 million
2020.....	\$68 million
2019.....	\$80 million
2018.....	\$85 million
2017.....	\$89 million

Top Canadian-owned businesses operating in Berkshire County

- TD Bank NA
- RBC
- Everwest Real Estate Partners

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.