

FORD COUNTY, KS & CANADA

100 people are employed at the 5 Canadian-owned businesses operating in Ford County, and an additional 400 jobs depend on goods and services exports to Canada

Ford County exports \$72 million in goods to Canada annually

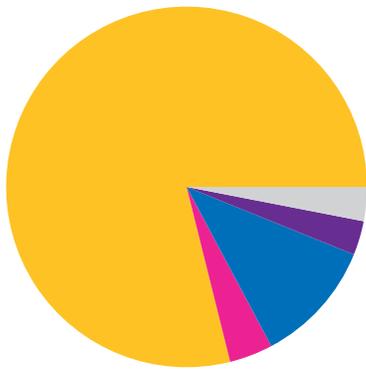
Top Ford County goods exports to Canada

| | |
|-------------------------------------|--------------|
| ■ Meat Products..... | \$45 million |
| ■ Ag. & Construction Machinery..... | \$7 million |
| ■ Animal Foods..... | \$5 million |
| ■ Basic Chemicals..... | \$2 million |
| ■ Preserves & Specialty Foods..... | \$2 million |

Ford County exports \$2 million in services to Canada annually

Top Ford County services exports to Canada

| | |
|--|-------------|
| Travel (including for education)..... | \$1 million |
| Charges for the use of intellectual property..... | \$361,000 |
| Business services..... | \$345,000 |
| Maintenance & repair services..... | \$295,000 |
| Telecommunications, computer & information services..... | \$90,000 |



Ford County goods exports to Canada by industry

| | | |
|------------------------------|----------|--------------|
| ■ Agriculture..... | 79%..... | \$57 million |
| ■ Chemicals..... | 4%..... | \$3 million |
| ■ Equipment & machinery..... | 11%..... | \$8 million |
| ■ Plastics & rubbers..... | 3%..... | \$2 million |
| ■ Other..... | 3%..... | \$2 million |

Ford County exports to Canada

| | |
|-----------|--------------|
| 2024..... | \$72 million |
| 2023..... | \$79 million |
| 2023..... | \$79 million |
| 2021..... | \$62 million |
| 2020..... | \$53 million |
| 2019..... | \$55 million |
| 2018..... | \$65 million |
| 2017..... | \$73 million |

Top Canadian-owned businesses operating in Ford County

- Waste Connections
- BMO Harris Bank
- Supreme Us
- Circle K
- Supreme International Limited

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.