

LAKE COUNTY, IN & CANADA

350 people are employed at the 35 Canadian-owned businesses operating in Lake County, and an additional 1,850 jobs depend on goods and services exports to Canada

Lake County exports **\$493 million** in goods to Canada annually

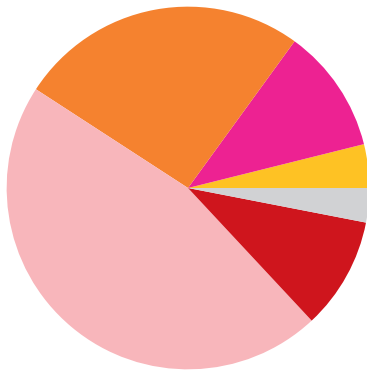
Top Lake County goods exports to Canada

Iron, Steel & Ferroalloys.....	\$196 million
Petroleum & Coal Products.....	\$128 million
Railroad Rolling Stock.....	\$47 million
Basic Chemicals.....	\$27 million
Soaps, Cleaning Agents & Toiletries.....	\$16 million

Lake County exports **\$38 million** in services to Canada annually

Top Lake County services exports to Canada

Travel (including for education).....	\$22 million
Business services.....	\$10 million
Charges for the use of intellectual property....	\$3 million
Maintenance & repair services.....	\$2 million
Financial services.....	\$697,000



Lake County goods exports to Canada by industry

Agriculture.....	4%.....	\$18 million
Chemicals.....	11%.....	\$55 million
Energy.....	26%.....	\$128 million
Minerals & metals.....	46%.....	\$226 million
Transportation.....	10%.....	\$48 million
Other.....	3%.....	\$15 million

Lake County exports to Canada

2024.....	\$493 million
2023.....	\$631 million
2022.....	\$631 million
2021.....	\$593 million
2020.....	\$378 million
2019.....	\$373 million
2018.....	\$424 million
2017.....	\$446 million

Top Canadian-owned businesses operating in Lake County

- Mercantile National Bank
- BMO Harris Bank
- Midwestern Electric
- Gerber Collision & Glass
- Corporate Health Dimensions
- Glasrock Products
- Columbia Energy
- Aldo
- Guardsmark
- Glass America

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.