

ELKHART COUNTY, IN & CANADA

200 people are employed at the 8 Canadian-owned businesses operating in Elkhart County, and an additional 11,000 jobs depend on goods and services exports to Canada

Elkhart County exports \$2.4 billion in goods to Canada annually

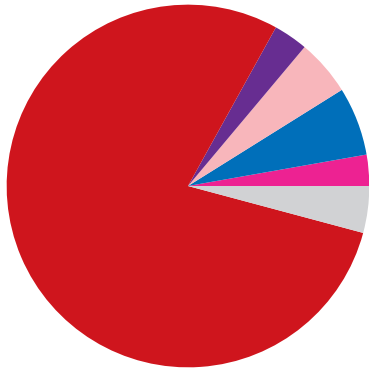
Top Elkhart County goods exports to Canada

| | |
|--|---------------|
| ■ Motor Vehicle Bodies & Trailers..... | \$1.2 billion |
| ■ Motor Vehicle Parts..... | \$373 million |
| ■ Motor Vehicles..... | \$228 million |
| ■ Plastics Products..... | \$60 million |
| ■ Audio & Video Equipment..... | \$54 million |

Elkhart County exports \$13 million in services to Canada annually

Top Elkhart County services exports to Canada

| | |
|--|-------------|
| Charges for the use of intellectual property.... | \$9 million |
| Travel (including for education)..... | \$1 million |
| Maintenance & repair services..... | \$1 million |
| Business services..... | \$746,000 |
| Financial services..... | \$112,000 |



Elkhart County goods exports to Canada by industry

| | | |
|------------------------------|----------|---------------|
| ■ Chemicals..... | 3%..... | \$73 million |
| ■ Equipment & machinery..... | 6%..... | \$139 million |
| ■ Minerals & metals..... | 5%..... | \$114 million |
| ■ Plastics & rubbers..... | 3%..... | \$67 million |
| ■ Transportation..... | 79%..... | \$1.9 billion |
| ■ Other..... | 4%..... | \$95 million |

Elkhart County exports to Canada

| | |
|-----------|---------------|
| 2024..... | \$2.4 billion |
| 2023..... | \$2.8 billion |
| 2023..... | \$2.8 billion |
| 2021..... | \$2.7 billion |
| 2020..... | \$1.9 billion |
| 2019..... | \$2.5 billion |
| 2018..... | \$2.8 billion |
| 2017..... | \$2.5 billion |

Top Canadian-owned businesses operating in Elkhart County

- Arboc Specialty Vehicles
- Service Experts
- Hardwoods Specialty Products
- Pinnstar
- Tcb Enterprises
- Pinnacle Trnsp Systems
- Worldwide Foam Ltd
- Hansen Collision

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.