

LAKE COUNTY, IL & CANADA

1,100 people are employed at the 45 Canadian-owned businesses operating in Lake County, and an additional 5,500 jobs depend on goods and services exports to Canada

Lake County exports **\$1.4 billion** in goods to Canada annually

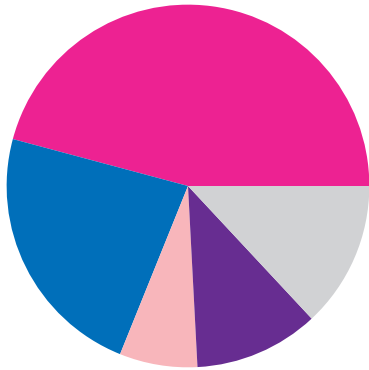
Top Lake County goods exports to Canada

■ Pharmaceuticals & Medicines.....	\$628 million
■ Plastics Products.....	\$126 million
■ Medical Equipment & Supplies.....	\$96 million
■ Communications Equipment.....	\$95 million
■ Engines & Turbines.....	\$83 million

Lake County exports **\$158 million** in services to Canada annually

Top Lake County services exports to Canada

Business services.....	\$55 million
Charges for the use of intellectual property..	\$48 million
Travel (including for education).....	\$26 million
Financial services.....	\$24 million
Maintenance & repair services.....	\$4 million



Lake County goods exports to Canada by industry

■ Chemicals.....	46%.....	\$649 million
■ Equipment & machinery.....	23%.....	\$321 million
■ Minerals & metals.....	7%.....	\$104 million
■ Plastics & rubbers.....	11%.....	\$149 million
■ Other.....	13%.....	\$182 million

Lake County exports to Canada

2024.....	\$1.4 billion
2023.....	\$1.6 billion
2023.....	\$1.6 billion
2021.....	\$1.2 billion
2020.....	\$1.0 billion
2019.....	\$1.0 billion
2018.....	\$1.0 billion
2017.....	\$930 million

Top Canadian-owned businesses operating in Lake County

- BMO Harris Bank
- CIBC
- Arxium
- PCS
- PCS Nitrogen
- Movers International
- Mixonsite Usa
- OpenText
- Inmar
- Tricor PCF Cptl Prtners Fund

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.