

# WOODBURY COUNTY, IA & CANADA

50 people are employed at the 6 Canadian-owned businesses operating in Woodbury County, and an additional 650 jobs depend on goods and services exports to Canada

**Woodbury County exports \$150 million in goods to Canada annually**

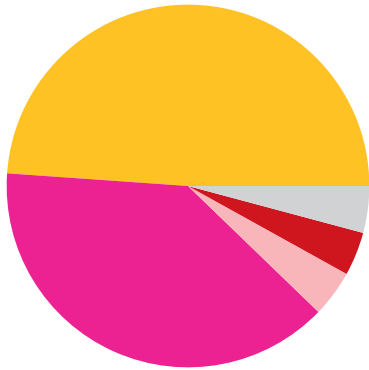
## Top Woodbury County goods exports to Canada

■ Pesticides & Fertilizers.....	\$59 million
■ Grain & Oilseed Milling Products.....	\$23 million
■ Meat Products.....	\$22 million
■ Animal Foods.....	\$6 million
■ Bakery & Tortilla Products.....	\$4 million

**Woodbury County exports \$7 million in services to Canada annually**

## Top Woodbury County services exports to Canada

Travel (including for education).....	\$4 million
Financial services.....	\$1 million
Charges for the use of intellectual property.....	\$913,000
Business services.....	\$901,000
Maintenance & repair services.....	\$101,000



### Woodbury County goods exports to Canada by industry

■ Agriculture.....	49%.....	\$73 million
■ Chemicals.....	39%.....	\$59 million
■ Minerals & metals.....	4%.....	\$6 million
■ Transportation.....	4%.....	\$6 million
■ Other.....	4%.....	\$6 million

## Woodbury County exports to Canada

2024.....	\$150 million
2023.....	\$159 million
2023.....	\$159 million
2021.....	\$101 million
2020.....	\$116 million
2019.....	\$126 million
2018.....	\$126 million
2017.....	\$118 million

## Top Canadian-owned businesses operating in Woodbury County

- Nutrien Ag Solutions
- Trans World NY Sub
- RBC
- Illinois Central Railroad

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.