

LINN COUNTY, IA & CANADA

150 people are employed at the 13 Canadian-owned businesses operating in Linn County, and an additional 1,400 jobs depend on goods and services exports to Canada

Linn County exports **\$327 million** in goods to Canada annually

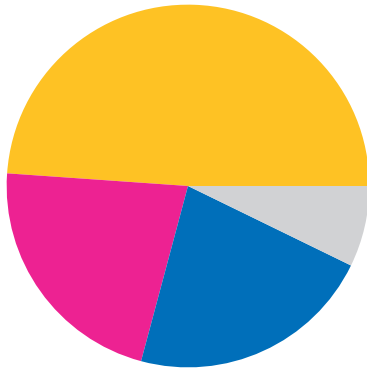
Top Linn County goods exports to Canada

■ Grain & Oilseed Milling Products.....	\$156 million
■ Basic Chemicals.....	\$65 million
■ Navigational & Meas. Instruments.....	\$16 million
■ Communications Equipment.....	\$15 million
■ Computer Equipment.....	\$13 million

Linn County exports **\$40 million** in services to Canada annually

Top Linn County services exports to Canada

Insurance services.....	\$16 million
Charges for the use of intellectual property....	\$7 million
Financial services.....	\$6 million
Travel (including for education).....	\$5 million
Business services.....	\$3 million



Linn County goods exports to Canada by industry

■ Agriculture.....	49%.....	\$159 million
■ Chemicals.....	22%.....	\$71 million
■ Equipment & machinery.....	22%.....	\$71 million
■ Other.....	7%.....	\$23 million

Linn County exports to Canada

2024.....	\$327 million
2023.....	\$376 million
2023.....	\$376 million
2021.....	\$318 million
2020.....	\$274 million
2019.....	\$283 million
2018.....	\$278 million
2017.....	\$268 million

Top Canadian-owned businesses operating in Linn County

- BMO Harris Bank
- Trapeze Software Group
- Junge Control
- Birthright
- Vector Construction
- ITC Holdings
- Service Experts
- Franchise Management Investors

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.