

BLACK HAWK COUNTY, IA & CANADA

1,900 jobs depend on goods and services exports to Canada

Black Hawk County exports \$401 million in goods to Canada annually

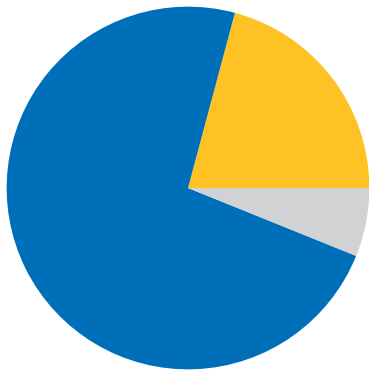
Top Black Hawk County goods exports to Canada

■ Ag. & Construction Machinery.....	\$239 million
■ Grain & Oilseed Milling Products.....	\$38 million
■ Meat Products.....	\$33 million
■ HVAC & Refrigeration Equipment.....	\$19 million
■ Engines & Turbines.....	\$9 million

Black Hawk County exports \$10 million in services to Canada annually

Top Black Hawk County services exports to Canada

Travel (including for education).....	\$4 million
Business services.....	\$2 million
Financial services.....	\$2 million
Charges for the use of intellectual property....	\$1 million
Insurance services.....	\$351,000



Black Hawk County goods exports to Canada by industry

■ Agriculture.....	21%.....	\$82 million
■ Equipment & machinery.....	73%.....	\$292 million
■ Other.....	6%.....	\$24 million

Black Hawk County exports to Canada

2024.....	\$401 million
2023.....	\$486 million
2023.....	\$486 million
2021.....	\$369 million
2020.....	\$280 million
2019.....	\$325 million
2018.....	\$437 million
2017.....	\$401 million

Top Canadian-owned businesses operating in Black Hawk County

- Famous Dave's
- Franchise Management Investors

March 2025

Sources: **Trade Partnership Worldwide:** Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.