

# MAINE & CANADA

## An integrated economy



Photo: Ocean's Balance

### Canada–Maine partnership expands U.S. seaweed industry

A new Canada–U.S. partnership is tapping into the multi-billion-dollar seaweed industry, boosting economic growth on both sides of the border. Biddeford-based **Ocean's Balance** has joined forces with New Brunswick's **Aqua Veggies LTD** to dry and mill farmed kelp on an industrial scale, expanding production and product offerings.

This collaboration strengthens North America's sustainable aquaculture sector while upholding a shared commitment to responsible ocean stewardship.

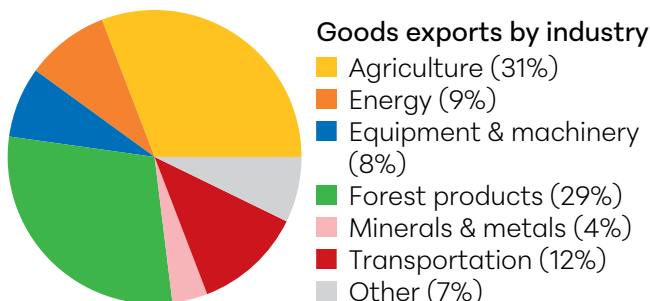


165 Canadian-owned companies employ 5,650 workers in Maine



Maine sells more goods to Canada (its #1 export market) than to its next 15 largest foreign markets combined

Maine  
exports \$1.3 billion  
in goods to Canada annually



### Maine exports \$309 million in services to Canada, including

Transport.....	\$115 million
Travel (including for education).....	\$93 million
Business services.....	\$36 million
Financial services.....	\$25 million
Charges for the use of intellectual property.....	\$14 million

### Top Maine goods exports to Canada

Fish & crustaceans.....	\$327 million
Paper & paperboard.....	\$177 million
Wood & semi-finished wood products.....	\$126 million
Natural gas & other gases.....	\$111 million
Aircraft & parts.....	\$89 million
Wood pulp.....	\$44 million
Fruits & nuts.....	\$28 million
Softwood lumber.....	\$23 million
Motor vehicle parts.....	\$20 million
Optical, medical & precision instruments.....	\$19 million



Photo: Justin Russell

# Canada-Maine trade keeps America’s Christmas trees growing

Maine’s \$18 million Christmas tree industry relies on a cross-border supply chain with Canada. Maine seeds are sent to Canadian nurseries, where they grow for several years before returning to Maine farms for planting. This partnership sustains nearly 800 jobs across 100 farms, ensuring families across America celebrate the holidays with bi-national Christmas trees.

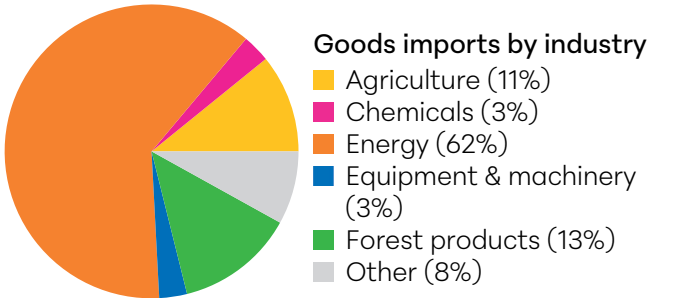


Photo: Player Design

# Helping to reduce the lumber industry’s carbon footprint

**Player Design** is a Presque Isle based manufacturer of environmentally sustainable biomass processing systems for the forestry and agriculture sectors. These systems not only allow the use of waste residuals, enhancing the value of what was once discarded, but also significantly reduce the carbon footprint of their clients. They rely on exports for their over 20 employees in Presque Isle and Westbrook, and Canada is by far their number one export market.

# Maine imports \$4.7 billion in goods from Canada annually



# Top Maine goods imports from Canada

Fuel oil.....	\$2.5 billion
Wood pulp.....	\$275 million
Electricity.....	\$231 million
Fish & crustaceans.....	\$223 million
Softwood lumber.....	\$156 million
Natural gas & other gases.....	\$112 million
Paper & paperboard.....	\$94 million
Wood & semi-finished wood products.....	\$80 million
Plastics & plastic articles.....	\$79 million
Petroleum coke & bitumen.....	\$72 million

**March 2025**  
 Sources: All figures are in U.S. dollars. Unless otherwise specified, all figures are based on 2024 data. **U.S. Census Bureau:** goods trade, Canada’s export ranking (2/2025 release). **Trade Partnership:** 2023 services trade (12/2024 release). **Dun & Bradstreet:** Canadian-owned businesses operating in the U.S. (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

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